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August 5, 1971

SEDoyle/ec/5Aug71

MEMORANDUM FOR MR. WHITEHEAD

FROM: Steve Doyle

SUBJECT: Proposed European Trip

You asked me to summarize those things which needed to be done in the near future in preparing for your proposed trip to Europe.

Check with Flanigan's Office

I believe you wanted to notify Flanigan that you are planning to talk to Kissinger's and Peterson's offices about this trip.

Check Kissinger's Office on Visit to USSR

You said you wanted to discuss the possibility of a Moscow-East European wing on this trip with Sonnenfeldt. Attached is a brief list of talking points to consider with someone in Peterson's office which may also be useful in your discussion with Sonnenfeldt.

Check with Shakespeare on USIA -- VOA -- RFE

You wanted to tell Frank you are making this trip and offer any assistance, service, or help he may require or request.

Check with Peterson's Office

You wanted to discuss with Peterson the potential value of a tour to explore opening markets and stimulating trade. You mentioned also collaborating with Commerce on their interest in such an effort (Tom Coreless will call you soon for a luncheon date).

Check with Washburn-Scranton for Brainstorming Session

Ab Washburn will be in August ⁴10 to explore his possible role and he will find out what Scranton's availability will be for a near future meeting between you and Scranton in Washington.

Check with Ed David

The technology export constraints problem should be explored with OST.

Request DOD briefing

You will want to know more about NATO communications, and about German domestic communications.

TALKING POINTS FOR DISCUSSION WITH PETERSON'S OFFICE

1. Expect to make tour of several European (possible including East European) countries in the fall. Will be discussing operational international communications policy problems and prospects.
2. Potential market for U.S. sale of electronics and communications equipment in Europe not being very aggressively developed. White House interest and impetus, possibly with Commerce Department, would help this situation.
3. Some exploration of development in multi-nation corporation field could be conducted with U.S. industrialists abroad and host government and local foreign industrial officials (this information to supplement Williams Commission Report).
4. OTP has solicited views of electronics and communications hardware manufacturers who are unanimous in urging reduction in U.S. government constraints on foreign trade in their fields. We need to explore validity of anticipated market claims through sources other than U.S. manufacturers and trade associations.
5. East Europeans and Soviets consistently seeking computer technology from all available sources and we are apparently foregoing significant sales opportunities in the interest of national security when comparable capabilities to those we are withholding are being purchased from our Allies. These sales apparently frequently mean our technology being sold to the exclusive benefit of third parties.

~~CONFIDENTIAL~~

~~CONFIDENTIAL~~

26 APR 1971

Mr. Karl Wagner
Office of the Director
Central Intelligence Agency
Washington, D. C. 20505

DECLASSIFIED
E.O. 13526, Sec. 33
ISOO MDR 2013-002
By mw, NARA, Date 11/13/14

Dear Mr. Wagner:

Following our recent telephone conversation concerning a requested briefing for Clay T. Whitehead, Director of this Office, I can suggest some specific subjects on which Mr. Whitehead would like to have available information on attitudes and prospects. Basically, Mr. Whitehead solicits your Agency's views on what are likely to be matters of concern to the Soviets or Eastern European countries in the broad area of communications and electronics.

This request is submitted in conjunction with planning now being done in this Office for an orientation/familiarization trip by Mr. Whitehead to several major Western European capitals. It may be timely and desirable to visit Eastern European countries or the Soviet Union to explore a number of current topics of discussion. Mr. Whitehead's request to your Agency relates only to the Eastern European and Soviet interests, activities, or developments which would be relevant to a decision concerning a possible visit to one or several of these countries.

Some items of possible joint interest include the sale of electronic equipment or communications equipment to Eastern European markets by U.S. suppliers. We understand that both national aspects of munitions control and international aspects of our COCOM commitments impact this area. Mr. Whitehead would like to supplement his basic knowledge of these areas of constraint.

There have been in recent months questions raised with regard to Eastern European or Soviet access to INTELSAT-type earth station technology. Any recent or current developments in this area would be of interest.

A third area relates more specifically to the Soviet Union -- that has to do with reported problems encountered by the Soviets in the production of color television tubes. Is there any likelihood of near future U.S. initiative in this area?

~~CONFIDENTIAL~~ ~~CONFIDENTIAL~~

~~CONFIDENTIAL~~

- 2 -

The matter of a U.S./U.S.S.R. "hotline" is apparently of constantly changing complexion and an up-to-date discussion of developments in this area would be useful. A continuing matter of interest is any trend toward increased use of the Soviet domestic satellite system and particularly its expansion beyond the reception point at Ulan Bator.

Another area is current Soviet and Eastern European attitudes toward INTELSAT and the pending negotiations for Definitive Arrangements. Your Agency's views on the likelihood of Soviet or Eastern European (other than Yugoslavia) membership in INTELSAT would be appreciated.

Broadcasting matters involving Eastern Europe and the U.S.S.R. are also currently moving. What are the jamming and related problems? Is there any recent change in the Soviet attitudes toward direct broadcast satellites?

As indicated above, this background-type briefing is not premised on the assumption that a trip will be made, but rather it is requested to help determine if a trip could profitably be made in the coming months. The foregoing examples of items related to communications are intended to be examples and any other topics of a related nature which your Agency might deem appropriate should be included.

If I can provide you with any further guidance or more specific information, please let me know.

Sincerely,

Signed

Stephen E. Doyle

Special Assistant to the Director

cc: Mr. Whitehead
Mr. Doyle

SEDoyle/ec/23Apr71

~~CONFIDENTIAL~~

Friday 5/7/71

MEETING
5/7/71
10 a.m.

9:55 We were checking to see what clearance Steve Doyle has so that he might sit in on the meeting with the CIA men concerning Mr. Whitehead's trip to Europe.

His clearances are as follows:

TS
Cosmic
NATO
ICS
Crypto

According to Betty only the following have TK and SI:

CTW
GM
TWhite
Enslow
Lasher

(Eva does also)

Tuesday 5/4/71

MEETING
5/7/71
10 a.m.

11:55

We have rescheduled the CIA briefing for your European trip to 10 a.m. on Friday (5/7) so that Dr. Mansur may also be briefed. Steve advises that it will most likely take up a couple of hours.

[redacted] will come here. [redacted]

cc: Dr. Mansur

Withheld under statutory authority of the
Central Intelligence Agency Act of 1949 (50
U.S.C., section 403g)

*classified
paper in
safe.*

*also
note
concerning
Steve
Doyle's clearances*

Wednesday 4/28/71

MEETING

5/5/71

10 a. m.

4:30 As a result of Steve's request for a briefing for
you, [redacted] of CIA will
come here at 10 a. m. on Wednesday (5/5).

Withheld under statutory authority of the
Central Intelligence Agency Act of 1949 (50
U.S.C., section 403g)

Tuesday 4/20/71

EUROPEAN TRIP

3:45 Steve has talked with Mr. Carl Wagner, Executive Assistant to the Deputy Director of CIA. He has requested a background briefing on communications and electronic industry developments and current interests in Eastern Europe and the Soviet Union. Mr. Wagner requested some time to make appropriate inquiries and said he would return the call as soon as possible. He asked if you would prefer an oral briefing or a written piece of paper and Steve suggested you might prefer the opportunity for give-and-take that an oral briefing would provide if that were feasible. Mr. Wagner will check what can be arranged and call us back. Steve gave him my name and Wagner will call us if Steve isn't in his office when he calls.

4:10 Mr. Wagner called back and asked for a written bill of particulars as to the specific items on which the briefing is requested. Steve is preparing a letter to Wagner, which he will clear with you before sending.

Withheld under statutory authority of the
Central Intelligence Agency Act of 1949 (50
U.S.C., section 403g)

EXECUTIVE OFFICE OF THE PRESIDENT
OFFICE OF EMERGENCY PLANNING

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OFFICE OF EMERGENCY PLANNING

OFFICIAL BUSINESS

Executive Office of the President
Office of Emergency Planning
Executive Office Building Annex
604 Seventeenth Street, N. W.
Washington, D. C. 20504

CLASSIFIED DOCUMENT RECEIPT

(TRIPLICATE)

RETURN THIS RECEIPT IMMEDIATELY TO:

DATE

NAME **Office of Telecommunications Policy**

26 April 1971

Executive Office of the President

ROOM NO. & BLDG **Washington, D. C. 20504**

DOCUMENT NO.

NO. OF COPIES

TITLE OR OTHER IDENTIFICATION

Original

Re Whitehead's European Trip

ADDRESSEE

RECEIPT FOR DOCUMENT(S) DESCRIBED ABOVE IS HEREBY ACKNOWLEDGED BY

Mr. Karl Wagner
Office of the Director
Central Intelligence Agency

SIGNATURE

AND

ORGANIZATION

DATE RECEIVED

Form OEP 162 March 1968

Withheld under statutory authority of the
Central Intelligence Agency Act of 1949 (50
U.S.C., section 403g)

EXECUTIVE OFFICE OF THE PRESIDENT
OFFICE OF TELECOMMUNICATIONS POLICY
WASHINGTON, D.C. 20504

September 15, 1971

MEMORANDUM TO: Mr. Whitehead
FROM: Linda Smith
SUBJECT: Trip to the Orient

Abbott Washburn, Steve Doyle and I have met again to discuss your tentative trip to the Orient, and to put together a possible itinerary.

The main purpose of the trip would be to acquaint appropriate people in government and private communications positions with OTP and its role, and to discuss mutually important issues with them. A possible purpose of the trip would involve communications discussions with the mainland Chinese.

Since planning needs are extensive, a go/no-go decision is needed immediately in order for an invitation to the opening of the Singapore satellite earth station (around which the trip pivots) to be solicited, and other appropriate preparations made. In order to make this decision, it was agreed that you should speak to someone on Kissinger's staff, (probably Al Haig), and probably to someone on Peterson's staff, (perhaps George Pantos, a friend of Ambassador Washburn's).

Unless these two decisions are made, the following suggested itinerary will be meaningless. A further list of "Things To Do" is attached.

SUGGESTED ITINERARY

SUNDAY, October 17: Arrive Hawaii

MONDAY, October 18:

Layover of 1 day to adjust to time change.

MORNING & AFTERNOON:

Possible Activities:

1. Address a University of Hawaii seminar on communications or political science issues.
2. Address a seminar at the East-West school.
3. Visit Clare Boothe Luce (a friend of Ambassador Washburn).
4. Speak to Harlan Cleveland, President of the University of Hawaii.
5. Speak to Governor Burns and/or John Byestrum
re: PEACESAT.

EVENING:

1. Fly to Sydney.

WEDNESDAY, October 20:

MORNING:

1. Check in with American Embassy for briefing, orientation, etc.
2. Fly to Canberra.

AFTERNOON:

1. See the JPL deep space antennas in Canberra.
Talk to people there.
2. Return to Sydney.

EVENING:

1. Free in Sydney.

THURSDAY, October 21: In Sydney

MORNING:

1. Meet with Australian Overseas Telecommunications Commission people, including Harold White, General Manager; and Francis A. Stanton, Assistant General Manager.

LUNCH:

1. Free for official lunch.

AFTERNOON:

1. Fly to Singapore.

ISSUES TO BE DISCUSSED IN AUSTRALIA

1. Planning and construction of communication facilities in the Pacific basin, i.e. cable/satellite mix.
2. The Australians plan a domestic satellite system. This should be discussed with the PTT in Canberra, especially in relation to dislocating traffic on Intelsat.
3. Problems associated with U.S. naval communications installation on Australia's Northwest cape. Left-wing students claim the installation helps guide Poseidon Missiles, etc., and others claim it violates the U.S. - Australian treaty establishing the installation. Ambassador Washburn discussed this with Harold White when he was here for the signing of the INTELSAT agreement.

FRIDAY, October 22: In Singapore

MORNING:

1. Rest.

LUNCH:

1. Available for official lunch.

AFTERNOON:

1. Meet with H.E. Ernest Steven Monteiro, Ambassador to the U.S. of the Republic of Singapore, who was the INTELSAT delegate, or with whomever he suggests. He is a friend of Ambassador Washburn's, who feels he would be most cooperative in all respects.

EVENING:

1. Free.

SATURDAY, October 23: In Singapore

MORNING:

1. Opening of the Singapore earth station. A videotaped message from the President to mark the opening has been requested. (See attachment). It was agreed that your trip would be greatly enhanced if you were able to bring this videotape with you. The level of the President's involvement should be checked with Kissinger and with Flanigan as soon as possible.

ISSUES TO BE DISCUSSED IN SINGAPORE

1. Generally get acquainted.
2. Urge early ratification of INTELSAT agreements.

AFTERNOON:

1. Fly to Hong Kong.

EVENING:

1. Free in Hong Kong.

SUNDAY, October 24: In Hong Kong

Free

MONDAY, October 25: In Hong Kong

MORNING:

1. Briefing by David Osborn, U.S. Consul-General in Hong Kong. Ambassador Washburn knows him and feels you will find him helpful and compatible.
2. Speak to communication officials operating communications into China. Ben Oliver would be willing to explain AT&T's interests in this area. (See Steve Doyle's memo of September 9)

LUNCH:

1. Available for lunch.

AFTERNOON:

1. Fly to Thailand.

EVENING:

1. Free in Thailand.

ISSUES TO BE DISCUSSED IN HONG KONG

1. Communications with the mainland Chinese. (?)
 - After checking with WHCA, the President's communications needs for his trip to China.
 - On behalf of the carriers, discuss re-establishment of permanent communications, or at least urge the Chinese to talk to the carriers.
 - Hot line to China.
 - Continuing consultation on Chinese communications.
2. Any economic initiatives, such as the sale of long haul microwave, etc. See Steve's memo on China (Attached).
3. SEATO command/control net with Australia, New Zealand, U.S.A.

TUESDAY, October 26: In Thailand

MORNING:

1. Fly from Bangkok (where you will have spent the night) to Udon, which is the largest air force base in the world, except for Saigon. Meet with USIA & DOD people there.

AFTERNOON:

1. Fly to Vientiane, which does command work for Udon. Fly back to Bangkok in late afternoon.

EVENING:

1. Free in Bangkok.

WEDNESDAY, October 27: In Thailand

MORNING:

1. In Bangkok. Check in with American embassy. Then meet with Anada Sharnprapri, Director, Satellite Communications Division, Department of Post and Telegraph and/or with Sepona Suminatri, a friend of Ambassador Washburn's. You might also want to talk briefly with USIA people.

(sp.?)
Sukentr

NOON OR AFTERNOON:

1. Fly to Tokyo

ISSUES TO BE DISCUSSED IN THAILAND

1. Allowing INTELSAT to make more channels available to G.I.'s at Christmas.
2. Disposition of excess military communications capability and equipment when the stand-down in Viet Nam comes.

EVENING:

1. Free in Tokyo.

THURSDAY, October 28: In Tokyo

Note: This part of your trip should be kept as flexible as possible. If there is any chance that the Chinese will contact you, this is where it would be most probable.

MORNING:

1. Check in with the American embassy.
2. Return Mr. Kanno of the KDD's call and bring him a gift, possibly bourbon or a set of records.

LUNCH:

1. Available for lunch.

AFTERNOON:

1. Meet Mr. Terhiko Kashiwagi, Director of Telecommunications, Ministry of Posts and Telecommunications, (Delegate to INTELSAT.)
2. Meet with someone at NHK, the national broadcasting network.

EVENING:

1. Free in Tokyo.

FRIDAY, October 29: In Tokyo

MORNING:

1. Speak to people at and see the facilities of Nippon Electric.
2. Economic initiatives might indicate that it would be appropriate for you to see other people in large industrial companies.

LUNCH:

1. Available for lunch.

AFTERNOON:

1. Free.

EVENING:

1. Free.

SATURDAY, October 30: In Tokyo

Free. (Arrange, through embassy, an excursion to Mt. Fuji.)

ISSUES TO BE DISCUSSED IN JAPAN

1. Cable/satellite mix: long range policy.
2. Japanese plans for international communications with China.
3. The Japanese national data-communications network.
4. Domestic and regional satellite plans.
5. U.S. Government and U.S. communications interests in the Pacific Basin and Japan.

SUNDAY, October 31: Return to U.S.A.

Things to do

1. Check with Flanigan's Office ^{encourage}
 Discuss proposed trip and video-taping of President's message for opening of Singapore earth station. (See memo from State to Kissinger this subj. attached)
2. Check with Kissinger's office ~~on China~~
 You will want to outline the trip, with special emphasis on the questions of communications with the Chinese over the long-run and also for the short-run in regard to the President's proposed trip. - May want to raise issue of technology export constraints.
3. Check with WHCA, Al Redmond or General Haig
 You will want to discuss existing communications plans for mainland China, both for the President's trip and in the long run.
4. Check with Peterson's Office
 You may want to discuss possible economic and trade initiatives, again perhaps in collaboration with Commerce's efforts.
5. Check with Shakespeare, USIA:
 As with Europe, inform Frank you are making

the trip, offer your assistance and service. He should identify USIA people to talk to in Thailand.

6. Check with Ed David

As with Europe, technology export constraints should be explored with OST.

7. Request a briefing from DOD

You will want to know more about current plans for disposing of excess communications capacity in Viet Nam and Thailand, as well as about our installations in Japan and Australia. You may also wish to know more about the SEATO command/control net.

8. Request a briefing from CIA

Ask for any information relevant to communications topics under consideration or to be discussed in the countries which you will be visiting.

9. Inform State Department + Request assistance.

planning an itinerary, getting field officers to set up appointments etc is a slow process. This should be done as soon as possible.

10. Write letters to relevant people in countries to be visited if specific topics are to be covered.

(Primary drafting responsibility ~~should~~^{might} be for Washburn.)

11. Arrange press coverage if desirable (Brian Lamb)
as appropriate

13. Request for a briefing from Ben Oliver.

you will want to know more about carriers, and perhaps others, plans and operations for Chinese communications.

14. Invite invitations to address seminars in Hawaii
Request meeting with Gov, if desired in PEACESAT.



DEPARTMENT OF STATE

Washington, D.C. 20520

September 2, 1971

S/INTELSAT
AW

COPIES TO:

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E
S/PRS
USIA

MEMORANDUM FOR MR. HENRY A. KISSINGER
THE WHITE HOUSE

Subject: Request for Video-Taped Presidential
Greeting

The Government of Singapore has requested that President Nixon exchange a few words of greeting (less than three minutes) with President Sheares on the occasion of the official opening of the Republic's first telecommunications satellite earth station. Since the ceremony will take place on October 23 at approximately 3:30 A.M., Washington time, a pre-recorded video-tape message would be appropriate and acceptable. The President of Singapore expects to exchange similar words of greeting with the Heads of State of Great Britain, Japan, Indonesia, Malaysia, Thailand, Australia and New Zealand.

You may recall that on a similar occasion on January 7, 1970, the President conducted a live telephone conversation with the King of Morocco. Because of the influential position in Southeast Asia of Singapore's two million (mainly Chinese) people and because of the pivotal role Lee Kuan Yew plays in Southeast Asian politics, the Department of State and the United States Information Agency believe that it would be very useful for the President to make a similar gesture towards Singapore. Singapore's active support for the American position throughout the recent difficult INTELSAT negotiations makes an exchange of greetings over a satellite network particularly appropriate. Mention of the signing of that agreement would be desirable.

If the President agrees to video-tape a greeting, the USIA will be responsible for the technical details and the Department of State will supply a suggested text for the greeting.

Clearances:

EA/P - Mr. Gosho (draft) EA - Mr. Green
USIA/IAF - Mr. Reinhardt (subs)
USIA/IEA - Mr. Fredenburg (draft) Theodore L. Eliot, Jr.
E/TT/TD - Mr. T. Nelson (draft) Executive Secretary
INTELSAT - Amb. Washburn (draft)
EA - Mr. Wilson (draft)

Drafted:EA/MS:JPHeimann:slm

8/31/71 - x 28202



Department of State

TELEGRAM

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PAGE 01 SINGAP 02085 230714Z

12
ACTION EA-14

INFO OCT-01 SS-14 NSC-10 CPR-02 CCO-00 CIAE-00 OTP-02 E-11

FCC-03 INR-06 NSAE-00 OC-06 RSC-01 SCI-04 NASA-04

EUR-14 L-03 P-03 PRS-01 USIA-12 RSR-01 /112 W
***** 121886

R 230740
FM AMEMBASSY SINGAPORE
TO SECSTATE WASHDC 6140
INFO WHITE HOUSE

UNCLAS SINGAPORE 2085

SUBJ: CEREMONY OPENING TELECOMMUNICATIONS SATELLITE EARTH STATION

1. GOS REQUESTS PRESIDENT NIXON EXCHANGE FEW WORDS GREETING NOT EXCEEDING THREE MINUTES WITH REPUBLIC OF SINGAPORE PRESIDENT BENJAMIN HENRY SHEARES FOR OFFICIAL OPENING SINGAPORE'S FIRST TELECOMMUNICATIONS SATELLITE EARTH STATION. PRE-RECORDING OF MESSAGE ACCEPTABLE AS CEREMONY SCHEDULED FOR 1600 HRS. SINGAPORE TIME, APPROXIMATELY 0330 HRS. WASHINGTON TIME. SATELLITE STATION NOW OPERATING. DATE OF CEREMONY IS OCTOBER 23, 1971. HEADS OF STATE FROM AUSTRALIA, UK, INDONESIA, JAPAN, MALAYSIA, NEW ZEALAND, THAILAND ALSO REQUESTED PARTICIPATE SIMILAR MANNER. FURTHER INFORMATION ABOUT SINGAPORE STATION BEING FORWARDED BY DESPATCH.

2. GOS PLAYED ACTIVE ROLE RECENT INTELSAT NEGOTIATIONS, SUPPORTED US POSITION ON SEVERAL ASPECTS FINAL AGREEMENT. GREETING BY PRESIDENT NIXON WOULD BE APPRECIATED HERE.
CROSS

UNCLASSIFIED

Tuesday 9/7/71

MEETING

9/8/71

3 p.m.

10:55 Mr. Whitehead plans to meet with Bromley Smith
on Wednesday (9/8) at 3 p.m.

*Will join in
the European
trip mtg
at 3 pm*

Smith, Brom

Friday 9/10/71

11:15 Michael said he heard from Dr. Mansur that Brom Smith will be joining the staff.

Michael is wondering if it's to the point that he should be processing any of the papers.

Any expected starting date?

Shall we start trying to arrange for an office, secretary, etc.?

EXECUTIVE OFFICE OF THE PRESIDENT
OFFICE OF TELECOMMUNICATIONS POLICY
WASHINGTON, D.C. 20504
August 5, 1971

MEMORANDUM FOR MR. WHITEHEAD

FROM: Steve Doyle *SED*

SUBJECT: Proposed European Trip

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Check with Flanigan's Office

I believe you wanted to notify Flanigan that you are planning to talk to Kissinger's and Peterson's offices about this trip.

Check Kissinger's Office on Visit to USSR

You said you wanted to discuss the possibility of a Moscow-East European wing on this trip with Sonnenfeldt. Attached is a brief list of talking points to consider with someone in Peterson's office which may also be useful in your discussion with Sonnenfeldt.

Check with Shakespeare on USIA -- VOA -- RFE

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You wanted to discuss with Peterson the potential value of a tour to explore opening markets and stimulating trade. You mentioned also collaborating with Commerce on their interest in such an effort (Tom Coreless will call you soon for a luncheon date).

Check with Washburn-Scranton for Brainstorming Session

Ab Washburn will be in August ⁴~~10~~ to explore his possible role and he will find out what Scranton's availability will be for a near future meeting between you and Scranton in Washington.

Check with Ed David

The technology export constraints problem should be explored with OST.

TALKING POINTS FOR DISCUSSION WITH PETERSON'S OFFICE

1. Expect to make tour of several European (possible including East European) countries in the fall. Will be discussing operational international communications policy problems and prospects.
2. Potential market for U.S. sale of electronics and communications equipment in Europe not being very aggressively developed. White House interest and impetus, possibly with Commerce Department, would help this situation.
3. Some exploration of development in multi-nation corporation field could be conducted with U.S. industrialists abroad and host government and local foreign industrial officials (this information to supplement Williams Commission Report).
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File
TW-
Europe
hr

EXECUTIVE OFFICE OF THE PRESIDENT
OFFICE OF TELECOMMUNICATIONS POLICY
WASHINGTON, D.C. 20504

August 5, 1971

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THE WHITE HOUSE
WASHINGTON

Possibly
to be
included on
European trip

EXECUTIVE OFFICE OF THE PRESIDENT
OFFICE OF TELECOMMUNICATIONS POLICY
WASHINGTON, D.C. 20504

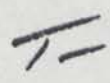
June 23, 1971

DIRECTOR

MEMORANDUM TO BERT REIN

Attached is a memorandum for the record on a conversation I had while on my recent trip to Geneva. I don't know the extent to which you may want to circulate the memo for information purposes, I leave that to your judgment.

I hope you will keep me informed of all the developments concerning the initiative taken in Rome by the Soviets last week.


Clay T. Whitehead

EXECUTIVE OFFICE OF THE PRESIDENT
OFFICE OF TELECOMMUNICATIONS SERVICES
WASHINGTON, D.C. 20504

DIRECTOR

June 17, 1971

MEMORANDUM FOR THE RECORD

Bob Tyson and I met for lunch with A. L. Badalov (Vice-Minister - Ministry of Posts and Telecommunications of the USSR) and one of his assistants on Tuesday in Geneva. We discussed a number of general matters related to the WARC and to communications developments in general.

We discussed the forthcoming Plenipotentiary Conference of the ITU in 1973 and agreed that considerable thought was necessary with respect to how the ITU might be restructured to be a little less unwieldy from the standpoint of the countries who make the largest use of communications. Badalov indicated the USSR was thinking about this but gave no indication of any particular direction. We discussed Intelsat and he was unaware that agreement had been reached on the definitive arrangements. He agreed that it was important for all nations to make use of Intelsat and was clearly not averse to some Soviet use of Intelsat but he did indicate, somewhat lamely I thought, that Intersputnik was alive and well. He indicated the Soviets planned to launch a geostationery Molniya "within a year," and that geostationery satellites would supplement rather than replace the elliptical orbit satellites. I got the distinct impression that something was moving with respect to Intersputnik but this could well be an attempt to get some of the bloc countries to make use of the existing system. He was aware of the hot line discussions in Vienna and we both expressed hopes that detailed agreements would be reached. I indicated to Badalov I thought it would be useful for us to continue to exchange ideas with respect to telecommunications. He agreed and there was general agreement that this should include visits to each other's countries, but I did not pursue that subject.

Finally, we discussed the recent Soviet space activity. I congratulated them on their achievements. In discussing the two missions to Mars, Badalov clearly indicated that they intend to land on the Martian surface and radio back information.

1764
Clay T. Whitehead

June 17, 1971

Mr. Whitehead met Hubert Knapp, French TV Producer, who is doing a series for French Telecommunications in the Future, and he is very interested in coming over and talking to Mr. Whitehead at some point.

Hubert KNAPP
French TV Producer (ORTF)
10, Rue Edmond DETAILLE
Paris XVI
Tel. 924.43.96 -

June 17, 1971

Mr. Whitehead indicated he sat next to Mlle. Christine Knight (stepdaughter of Roger Aubert, President of the Society of Civil Engineers of France) on the evening of June 9, 1971, at the official banquet.

He will plan to get in touch with her when he goes to Europe again.

Tuesday 4/27/71

11:00 Mr. Whitehead has met Etienne Vallotton several times -- most recently at the Canadian Reception on Monday evening (4/27).

Mr. Whitehead may want to meet with him when he goes to Switzerland.

ETIENNE VALLOTTON

Berne
Office 031 / 615665

OFFICE OF TELECOMMUNICATIONS POLICY
WASHINGTON

Tom:

In view of Kissinger's trip (which
will include someone from
WHCA) how do you want us
to proceed on your travel plans?
Do you need a memo to
Kissinger?

Linda

1
10/6
DRAFT/BKSmith/dgm

10-5-71

TO: Mr. Whitehead

V/A, Dr. Mansuet. *gm*

FROM: Mr. Smith

SUBJECT: Telecommunication Questions and the China Trip

Henry Kissinger's announcement that he will visit Peking shortly after October 15 (see attached clipping) considerably simplifies the handling of telecommunication matters which arose in connection with the President's trip to China.

I see no possibility of any action other than providing Kissinger with a memorandum detailing the telecommunication questions involved in the Presidential trip.

I recommend that a memorandum be prepared for your signature to Dr. Kissinger stating: (not in this order)

- A. Communications with the President during the trip are the responsibility of WHCA about which you have no suggestions.
- B. Communication facilities for press, radio, and TV are Mr. Zeigler's or Mr. Klein's responsibility.
- C. *Several* ~~Numerous~~ private corporations have air-transportable antennae capable of accessing INTELSAT which they are anxious to move into China prior to the Presidential trip.
- D. The prospects of the Chinese Communists negotiating with the communications corporations is so chancy and the importance of reaching agreement on how the President's public communications are to be handled is so great, that it would appear there is no alternative to the advance party negotiating

out the communications arrangements --
Presidential as well as public.

- E. As a staff service, you are providing a summary of existing satellite telecommunications of which OTP is aware.

The longer-term objective of reestablishing adequate electronics communications with Communist China will have to be subordinated to the short-term considerations. One argument for introducing a satellite antenna into Peking for the visit would be the hope that it might be possible to use it as an entering wedge to raise later such problems as Chinese membership in ITU and INTELSAT.

cc: Dr. Mansur
Mr. Doyle
Ambassador Washburn

Attachment

Kissinger to Peking

President Nixon's national security adviser, Henry Kissinger, will visit Peking later this month to make arrangements for the President's planned trip to Red China, the White House announced today.

Dr. Kissinger told reporters at the White House that while he is in Peking, he and Chinese representatives "will zero in on a date" for Mr. Nixon's visit.

Dr. Kissinger said he would be accompanied by two members of his staff, a State Department official and members of a White House advance party.

He was asked repeatedly if reports of internal political struggles in China would affect either his visit or Mr. Nixon's trip. But he replied that there was no evidence the Chinese had changed their minds about the President's visit. Dr. Kissinger gave no date for his own trip, but he indicated he hoped to be enroute soon after Oct. 15.



WEATHER

Today cloudy,
high 80s. Tonight
fair, cloudy, low
60. Tomorrow
cloudy, high mid
70s.

Gre

Golden
1013 13

Senate

Israel

OFFICE OF TELECOMMUNICATIONS POLICY
EXECUTIVE OFFICE OF THE PRESIDENT
WASHINGTON, D.C. 20504

*European
trip*

DEPUTY DIRECTOR

September 29, 1971

TO: Tom

FROM: George *gm*

Subject: Conversation with General Al Redmond²ⁿ (Far East Trip)

Talked to Al Redmond²ⁿ today concerning Far East communications. As expected, he immediately became very defensive and I listened to a long desertation about "the White House" sensitivities on this and related subjects. As a result I did not mention your proposed trip to the Far East, but alluded to discussions with Haig concerning possible new initiatives, electronic and communications, that may be taken by the Administration. I assured him that our focus was on the long term broad initiatives in contrast to short term arrangements, which were clearly his problem, but stated that we wished to talk to him so that there would be consistency of activities.

I suggested that we get together here on Friday, 1 October, and he indicated that if he was not in Florida with the President he would call and set a time.

Wednesday 9/15/71

EUROP. TRIP
10/8-11/1/71

6:30

The possible timing for Mr. Whitehead's trip to Europe will be
October 18 to November 1, 1971.

Task & Abbott

EXECUTIVE OFFICE OF THE PRESIDENT
OFFICE OF TELECOMMUNICATIONS POLICY
WASHINGTON, D.C. 20504

September 13, 1971

MEMORANDUM FOR MR. WHITEHEAD

FROM: Steve Doyle *SD*

SUBJECT: More on China

The attached blurb from Broadcasting indicates that now, in addition to the carriers and possibly WHCA, the networks are going in to attempt to talk to the Chinese in Peking. I can only assume that by this time the Chinese must be absolutely confounded by the multiplicity of American interests beating them on the head about communication matters.

I think the problem is important enough to warrant a brain storming session, sometime soon, involving Whitehead, Mansur, Scalia, Lamb, Washburn, and Doyle at a minimum.

If this Office plans to have any coordinating role with regard to multiple agency interests and government-industry relationships, it seems to me the matter of communications with Mainland China is a custom made pilot project. In this type of activity, I don't think we can expect industry to be "self regulating."

Working together on China

Broadcast Pool Committee has been formed to explore logistic and technical problems that may arise during coverage of President Nixon's trip to People's Republic of China.

Robert Siegenthaler of ABC News, chairman of committee, said Friday (Sept. 3), group will act solely in areas in which limited access or government restrictions prevent coverage by news organizations, and is not substitute for

individual enterprise. He added committee intends to approach appropriate Chinese officials to ascertain ground rules for coverage, including opportunities for direct satellite feeds and use of Chinese news segments and counsel on technical equipment that will be practicable in China.

Other members of committee are Marshall Davidson of CBS News and James Kitchell of NBC News, both vice chairmen.

International

EXECUTIVE OFFICE OF THE PRESIDENT
OFFICE OF TELECOMMUNICATIONS POLICY
WASHINGTON, D.C. 20504

September 9, 1971

MEMORANDUM FOR MR. WHITEHEAD

SUBJECT: Communications with Mainland China

To supplement information contained in my memorandum to you dated August 10, several significant developments concerning communications with Mainland China have taken place in recent days.

AT&T DEVELOPING THIRD COUNTRY VOICE CIRCUIT ROUTES

KDD, in Japan, maintains one HF voice circuit from Tokyo to Peking. AT&T has been forwarding traffic to the Mainland via this circuit since the ping pong team visit. Recently, AT&T sent to the Japanese a proposal for division of revenues on such calls. The Japanese forwarded the proposal to the Chinese who have now approved the proposal. This means we have in being a tripartite operating agreement which spells out division of revenues for all calls on a U.S.-Japan-Mainland China route.

The British Government in Hong Kong has 12 channels into Canton. In recent months, AT&T has attempted to forward traffic to the Mainland through Hong Kong as well as through Tokyo. AT&T would prefer the Hong Kong route because the traffic is carried into Canton by either cable or microwave and the quality of circuits is much better than the single HF circuit from Tokyo to Peking. Hong Kong officials have requested AT&T not to transit Hong Kong with their calls to the Mainland. AT&T believes, however, that Hong Kong officials are reexamining their position to "untangle themselves from their jockstrap" -- and AT&T believes they will soon be accepting traffic for forwarding to China. (In this connection it may be noted that the U.K. has under consideration in Peking a revenue division proposal for a circuit U.S.-London-Peking. If this circuit is established, in my opinion, the Hong Kong circuits to Canton will probably not be made available to AT&T.) AT&T notes that it has 39 good channels into Hong Kong and 88 to Tokyo and they are prepared to accept substantial increases in traffic via either route. In addition, AT&T has its San Francisco-Shanghai high frequency link fired up and ready to go if and when the Chinese agree to reinstitute service.


RCA GLOBCOM REESTABLISHES CONTACT

The RCA Globcom Washington office reports that they have received a reply to their message of last July to the Chinese inviting restoration of service. That message is described in my August 10 memo. The Chinese have agreed to reinstitute one HF teletype circuit directly from San Francisco to Shanghai just as soon as technical problems can be worked out. Restoration of service on this direct RCA Globcom link will be the first direct link with the Mainland from the United States to operate since November 15, 1968. RCA Globcom expects reinstated service in the near future but has no specific date.

I have no further information concerning ITT activities beyond the awareness that Joe Gancie has visited Ottawa to request a visa from the Chinese Embassy there to visit Peking.

WUI does not appear to be actively engaged in any direct contact with the Chinese. They are spending their time lobbying with WHCA and Comsat for a piece of the action in connection with the President's trip. My impression is that WUI is interested in both high visibility and publicity immediately, as well as in the long run communication requirements for service to China.

cc: Dr. Mansur
Mr. Dean
Mr. Scalia
Mr. Joyce
Mr. Lamb
Mrs. Smith


Steve Doyle



DIRECTOR

UNITED STATES INFORMATION AGENCY
WASHINGTON

March 6, 1972

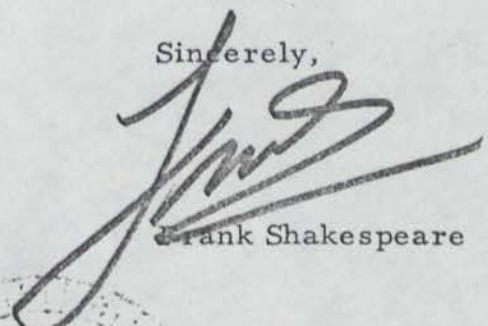
PERSONAL

Dear Tom:

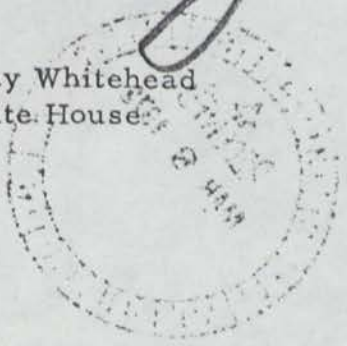
Henry Loomis was Director of the Voice of America from 1958 to 1965. He thus served in that capacity under three Presidents...Eisenhower, Kennedy and Johnson.

When you firm up your plans to visit Europe, I would like to have Jay Gildner, our Area Director for Western Europe, call upon you so that we may be as helpful as possible.

Sincerely,


Frank Shakespeare

Mr. Clay Whitehead
The White House



OFFICE OF TELECOMMUNICATIONS POLICY
EXECUTIVE OFFICE OF THE PRESIDENT
WASHINGTON, D.C. 20504

*Europ
tup*

OFFICE OF THE DIRECTOR

January 27, 1972

MEMORANDUM TO: Mr. Whitehead
Mr. Smith
Mr. Joyce
Mr. Lamb

From: Linda Smith

LKS

Subject: USIA Invitation to Speak to Their Overseas
Posts

Mr. Jim O'Leary of USIA's Program Development Division called. They are asking people who are speaking at The Conference Board meeting on information technology (as Mr. Whitehead is on February 15) if they would speak to USIA posts on their next trips overseas. Mr. O'Leary said such talks would be broad, taking off from remarks at The Conference Board meeting.

I told Mr. O'Leary that we would check back with him if Mr. Whitehead was going abroad, and if it were possible for him to speak.

Note: Mr. O'Leary's telephone number is 632-6540.

V

January 27, 1972

MEMORANDUM TO: Mr. Whitehead
Mr. Smith
Mr. Joyce
Mr. Lamb

From: Linda Smith

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cc:
DO Chron
DO Records
Whitehead ✓
Mansur
BSmith
Joyce
Lamb
LKS Subject
LKS Chron

LKSmith:jem

*European
trip*

3:00 LINDA:

Tom said this alone can't be the purpose of the trip.



International

OFFICE OF TELECOMMUNICATIONS POLICY
WASHINGTON

Lincoln

Ch 21

g 100

OFFICE OF TELECOMMUNICATIONS POLICY
EXECUTIVE OFFICE OF THE PRESIDENT
WASHINGTON, D.C. 20504

OFFICE OF THE DIRECTOR

September 9, 1971

Memorandum to: Mr. Whitehead
From: Linda Smith
Subject: Trip to the Orient

Yesterday Abbott Washburn, Bromley Smith, George, Brian, Steve, and I met to discuss your trip to the Orient. Before any further planning is done, it was agreed that the major purposes of the trip--i.e., to discuss the communications setup for the President's trip to China and/or discuss U.S.-Chinese communications in general--must be cleared with the White House. This is imperative and, since time is short, should be done as quickly as possible.

Secondly, we need to know whether you want an invitation to the opening of the Singapore Earth Station on October 23rd to be solicited. This would place you in the Orient at a good point in your schedule, and give you two to three weeks to spend there. Again, time is short and we need a decision p.d.q.

EXECUTIVE OFFICE OF THE PRESIDENT
OFFICE OF TELECOMMUNICATIONS POLICY
WASHINGTON, D.C. 20504

September 9, 1971

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SUBJECT: Communications with Mainland China

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cc: Dr. Mansur
Mr. Dean
Mr. Scalia
Mr. Joyce
Mr. Lamb
Mrs. Smith


Steve Doyle



DEPARTMENT OF STATE

Washington, D.C. 20520

September 8, 1971

MEMORANDUM FOR MESSRS. WHITEHEAD AND MANSUR, OTP
EXECUTIVE OFFICE OF THE PRESIDENT

Subject: U.S. Initiatives vis-a-vis Mainland China

Reference: Doyle to Whitehead Memorandum of August 10,
1971

It seems to me that the seven suggested initiatives on pages 9 and 10 of the above reference are all worthy of consideration.

To this list should be added the re-establishment of commercial communications links with mainland China on a permanent basis. Presumably this will be done on a temporary basis during the President's visit.

If your decision is to be in Singapore on October 23 for the earth-station inauguration, I think an effort should be made to meet with representatives of Peking, perhaps in Tokyo or Hong Kong, to discuss the possibility of a mobile earth-station being set up for use during the Nixon-Chou En-Lai talks. Approaches on this subject, I understand, have been made by the commercial companies, but not as yet by a U.S. Government representative. The Director of OTP would seem to be the logical official to explore this with the Chinese.

Suggested itinerary for consideration: Sidney, Singapore, Kuala Lumpur, Hong Kong, Taipei, Tokyo.

A. W.
Abbott Washburn

Chairman, U.S. Delegation
INTELSAT Conference

Thursday 7/7/11

3:00 LINDA:

Tom said this alone can't be the purpose of the trip.

memo 9/9

OFFICE OF TELECOMMUNICATIONS POLICY
EXECUTIVE OFFICE OF THE PRESIDENT
WASHINGTON, D.C. 20504

OFFICE OF THE DIRECTOR

September 9, 1971

Memorandum to: Mr. Whitehead
From: Linda Smith
Subject: Trip to the Orient

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DEPARTMENT OF STATE

Washington, D.C. 20520

September 1, 1971

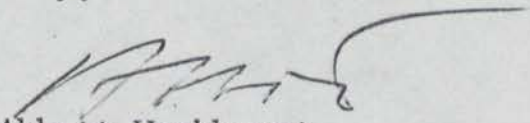
Dear George,

You presented, this morning, a most challenging smorgasbord of international activities.

Even on a selective basis this will require the five man-years mentioned in Steve's memorandum to you, and then some. Presumably additional bodies can be brought into play -- e.g., to cover specific international conferences -- on short-term duty.

On checking, I find that the Singapore earth-station inauguration will be held October 23, 1971. If this fits into Tom's travel schedule, it would be a good one for him to attend. I understand the Government of Singapore has requested a pre-recorded three-minute statement from President Nixon for use on the occasion. The Delegation of Singapore, by the way, played an active and useful role in the INTELSAT negotiations.

Sincerely,



Abbott Washburn

Chairman, U.S. Delegation
INTELSAT Conference

Mr. George F. Mansur,
Deputy Director,
Office of Telecommunications Policy,
Executive Office of the President,
Washington, D.C. 20504.

August 31, 1971

Memorandum for: Tom Whitehead
George Mansur

The following comments are offered in response to the August 26 memorandum from Steve Doyle to George concerning the OTP role in international matters:

1. Agree that OTP should participate in all activities noted, and probably in others as well.
2. Have serious doubts that any existing OTP staff member can properly reflect your views or those of the Administration in any aspect of international affairs, including frequency matters.
3. Suggest that one of our highest priorities in recruiting should be the selection of a program manager for this area, having the following qualifications as a minimum:
 - (a) identification with the philosophy of this Office and the Administration
 - (b) legal training
 - (c) experience in international affairs, preferably through work in State if (a) can be met.
4. Will make an effort to locate one or more candidates with these characteristics if you agree and consider this a high priority need.

Walter R. Hinchman


PERSONAL

EXECUTIVE OFFICE OF THE PRESIDENT
OFFICE OF TELECOMMUNICATIONS POLICY
WASHINGTON, D.C. 20504

Date: August 26, 1971

Subject: Potential Role of OTP in International Matters

To: George Mansur

From: Steve Doyle 

We have discussed several times in recent weeks the potential role of OTP in the field of international communications. As a factual background against which to measure OTP's staff requirements I am presenting a summary list of current and anticipated international matters to which OTP may want to give some attention.

ITU MEETINGS AND CONFERENCES

<u>Date</u>	<u>Meeting</u>	<u>Place</u>
September 1971	World Planning Meeting	Venice
September 1971	CITEL Meetings	Caracas
April 1972	CCIR Joint Study Groups	Geneva
May 1972	ITU Administrative Council	Geneva
Spring 1973	ITU Administrative Council	Geneva
Summer 1973	ITU Plenipotentiary Conference	Geneva
1974	Maritime WARC	Geneva

UNITED NATIONS

The Committee on Peaceful Uses of Outer Space

Considers items relating to communications satellites from time-to-time. The Committee meets during the spring of each year (April, May, June) in Geneva and during the fall of each year (October, November, December) in New York. The Committee has in being, but currently unscheduled, a Working Group on Direct Broadcast Satellites.

It was agreed that this Working Group would not reconvene until after the ITU Space WARC and further developments relating to copyright and intellectual property right problems in UNESCO and BIRPI.

To the extent that the UN Committee convenes further meetings relating to communications satellite matters, OTP may want to insure that it is at least fully informed of developments, if not participating directly, on delegations to such meetings.

UNESCO itself has been continuing a series of international meetings exploring ways of resolving copyright problems and program content control problems. These meetings can be expected to continue at the minimal rate of one each year. OTP's interest will probably be in being kept informed rather than participating, but someone must have an active monitoring responsibility because these activities get very little general publicity.

INTELSAT

State, FCC and OTP have a continuing role in the coordination of USC guidance to the Comsat official representing the U.S. in the governing body of INTELSAT which meets every 6-8 weeks. These roles are set forth and described in the Communications Satellite Act of 1962 (as amended). Under the Definitive Arrangements which will come into effect next Spring, two new organs are established. The Assembly of Parties will meet biennially and will be participated in by member government representatives. The meeting of Signatories will meet annually and will be participated in by representatives of governments or telecommunications entities which have signed the Operating Agreement.

For preparation of U.S. policy positions:

- (a) to guide Comsat in the Governing Body;
- (b) to guide Comsat in the meeting of Signatories; and
- (c) to assist the State Department in the Assembly of Parties -- OTP should develop a much enhanced in-house awareness and continuing competence with respect to developments in the INTELSAT arena.

AERONAUTICAL SATELLITE PROGRAM

The U.S. is currently involved in international negotiations relating to the establishment of a joint

program with several other countries to provide international aeronautical communication satellite services. OTP is participating in this function at a minimum level of .5-man months per month in the present circumstances. I have no basis upon which to calculate the continuing OTP in-house effort requirement in this area.

INTERNATIONAL CABLE AND HF RADIO ACTIVITIES

To the extent that TAT-6 has demonstrated the need for OTP continuing surveillance of and participation in governmental activities relating to changes in or additions to international cable, satellite and HF radio facilities and services, OTP should provide sufficient staffing to carry out such functions.

MAINLAND CHINA

President Nixon's initiative with regard to a visit to Mainland China may result in the establishment of some form of technical and economical relations, if not minimal diplomatic relationships, between the United States and the People's Republic of China. If this eventually develops, a series of policy questions could arise requiring OTP's study and determination. My memo to Tom Whitehead on this subject dated, Aug.10,1971, reviews the general posture of current U.S. policy and practice concerning Mainland China communications.

U.S. SALES IN INTERNATIONAL COMMUNICATIONS AND ELECTRONIC MARKET

This subject area is not an exclusive OTP responsibility but it is arguably one which OTP has a legitimate substantial interest. In view of the high level of interest and activity in this area by the Commerce Department, informal discussions are scheduled between the Director and Commerce representatives on this subject. At least one informal industry round-table discussion has been held in OTP. If this becomes an operational area of continuing OTP action, appropriate staffing will be required.

BILATERAL -- MULTILATERAL -- INTERNATIONAL ORGANIZATION RELATIONS

There is a miscellaneous group of international matters which does not fit neatly into the foregoing categories.

Many of these items require sporadic attention by OTP.

- embassy radios (reciprocal operating agreements)
- reciprocal amateur radio agreements
- NATO communications plans and functions
- regional broadcasting arrangements (Mexico and Canada)
- satellite system coordination (non-INTELSAT)
- international maritime radio matters
- ICAO -- ASTRA Panel
- U.S./Canada&U.S./Mexico bi-lateral negotiations on spectrum matters & coordination of communication services and systems.

EXISTING CAPABILITIES IN OTHER AGENCIES

Within the Office of Telecommunications in the Economics Bureau of the State Department, there is limited professional manpower which results at times in too superficial consideration of important matters affecting the U.S. interests in international forums. Consequently, in some international meetings, the U.S. may be unrepresented or will be represented by FCC employees or carrier officials from the industry. I do not believe OTP can or should attempt to fill the manpower gap that exists within the government. Given the precipitate rate at which developments occur in the international communications field today, OTP should, at a minimum, maintain an awareness of all matters of U.S. national interest in the international field, so that the government may ensure adequate representation of U.S. interests in all appropriate places on a timely basis.

PARTICIPATION IN INTERNATIONAL MEETINGS

We are repeatedly faced with the question of whether or not OTP representatives should be members of particular delegations to international meetings or conferences. On the assumption that OTP wants to develop an independent, in-house capability to evaluate international implications of its policy work, the following reasons are some of the legitimate justifications for OTP participation in delegations:

- (1) Substantive leadership in international technical meetings, especially in ITU conferences involving frequency matters.
- (2) OTP should have the opportunity to learn first-hand the views of U.S. and foreign communications entities as expressed in international meetings and conferences.

- (3) Through participation by its employees, OTP will gain negotiating experience and recognition by foreigners of the OTP role in the USG.
- (4) Direct participation in international forums will provide OTP with in-house capability to evaluate and deal with vested interests in the USG (State, FCC, Commerce, DOD) and in the US international industry.
- (5) Direct OTP participation can also provide a basis for and opportunity for more high level government to govern exchanges.

CONCLUSION - RECOMMENDATION

In addition to those people in Frequency Management who spend time on international communication matters, it would appear to me to be essential to have a minimum of three man years in OTP devoted to international matters on a continuing basis, if all you want to do is keep abreast of developments. To conduct a work program of significant output justifying OTP initiatives in the international area, I think you need at least five man years committed to this area.

September 1, 1971

TO: Nino

FROM: George ~~SIGNED~~

In spite of the fact that the international structure may or may not be in your bailiwick, would you please oversee the drafting of a letter to Senator Pastore. Brian believes it would be expedient for Tom to have a letter to Pastore before the Congress reconvenes.

I believe the letter should include two factors:

1. It should state that we are actively studying the various alternatives associated with a restructuring of the industry and probably should specifically mention two or three non-sensitive issues.

2. It should establish a new date for OTP's response to at least a partial set of the issues and problems.

You will certainly want to call on Frank Urbany for a discussion of the Study Group's current plans and may wish his assistance in drafting the letter.

Thanks a bunch.

cc: Mr. Whitehead

DD Records
GFMansur/tw

EXECUTIVE OFFICE OF THE PRESIDENT
OFFICE OF TELECOMMUNICATIONS POLICY
WASHINGTON D.C. 20504

August 16, 1971

*Tom - do you have comments
or do you want to get together
with Urbany et al.
-gm*

To: Tom Whitehead
From: Frank Urbany
Subject: International Communication Issues: Proposed Work Program

Dr. Mansur requested that an issues paper be developed (see my memo of August 2, 1971) to identify international communication policy issues for consideration and resolution by OTP at this time. For planning purposes, a 3-month study effort involving 2-3 professional staff and focusing on industry structure issues was postulated. Accordingly, a Working Group composed of Messrs. Doyle, Owen, Lerner, Besen, and myself met to identify possible issues for study. This paper is the product of that effort.

It became apparent to the Working Group at the outset that it is not possible to develop a definitive OTP position on the entire question of international communications within the time and staff constraints outlined above. This is particularly true in view of the absence of in-house data bearing on the issues, the need to coordinate policy positions with industry and other Government agencies, especially if major changes to the existing international communication structure are proposed.

Accordingly, it was decided to identify tasks that could reasonably be expected to produce near term results within the available time and staff constraints and which would also serve as initial steps to a more comprehensive, in-depth analysis of international communication issues, also identified herein.

Near Term Issues.

The following issues and task statements are conceived on the assumption that policy initiatives stemming from the work program can be implemented without requiring major institutional restructuring of either the private or Government sector at this time.

1. Issue: Comprehensive U. S. Policy Statement for International Communications.

This task is to develop a rational, comprehensive policy statement setting forth national policy objectives for international communications.

Such a policy statement, contained in a single document, would go a long way toward stilling criticism that the U. S. lacks a coherent national position and policy framework for dealing with international communication matters. The policy declaration would be supplemented from time to time with more definitive policy guidelines that are the product of continuing longer term OTP policy studies. The policy declaration would, however, provide a standard against which to measure (1) the performance and structure of the international carriers, and (2) the performance and structure of the U. S. Government in its role as regulator of international communications.

2. Issue: United States Relations with Foreign Communication Entities.

This task will examine the state of relations between the U. S. Government and its international carriers vis-a-vis foreign communication entities.

It is contended that U. S. relations with foreign communication entities are seriously strained because of unilateral decisions imposed upon them by FCC regulatory actions. Cited in this context are concerns raised by European communication administrations at the meeting held in Paris during February of this year to discuss North Atlantic telecommunications, together with their current displeasure with FCC decisions concerning TAT-6 and satellite-cable fill rates.

In addition to addressing the above concerns, the study will also address other, broader international relation considerations, including an examination of the Cable Landing Act and section 5(a) of E. O. 10530, for the purpose of developing recommendations to improve the Government's decision-making mechanism and regulatory processes so as to minimize areas of friction.

3. Issue: Strengthening Competition in the Provision of International Communications.

The purpose of this task is to identify possible strategies to stimulate competition among the international carriers within the framework of the existing institutional structure.

An essential thrust of the study would be to examine means of improving Comsat's ability to compete more directly with the voice and record carriers. As a minimum, the study would assess the desirability of:

- barring carriers from owning Comsat stock and holding membership on Comsat's Board of Directors;
- modifying the FCC's Authorized User and Earth Station Ownership decisions;
- permitting customer choice of transmission medium under conditions where service price is based upon differential tariffs reflecting the cost of satellite and cable circuits;
- modifying existing practices relating to worldwide satellite rate averaging and composite rate structures;
- requiring AT&T to establish a separate corporation for its overseas operations.

Longer Term Projects.

While the near term issues and tasks described above seek new initiatives within the context of the existing industry and regulatory environment, a longer term effort is proposed to better equip the Office to examine the feasibility of making more fundamental changes in the interest of improving the effectiveness of international communications to the benefit of system users.

The longer term tasks are premised on the assumption that an expanded in-house expertise will be developed within OTP to focus on international matters on a continuous basis to develop a greater first-hand awareness of all facets of international communications, thereby enabling the Office to exert an effective leadership role in this arena.

Minimum elements of the longer term effort would include:

- Development of current, in-house data bases concerning technical, economic, and other aspects of international communications;
- Identification of the interests of major international organizations such as ITU, UN, ICAO, etc. that bear on communications policy, with OTP participation and leadership as appropriate;
- Coordination of Executive Branch agency activities impacting on international communications;
- Identification and evaluation of alternative regulatory approaches and institutional arrangements, both private and Governmental, for international communications. (This would constitute a central study theme and be some 6 - 10 months in duration depending upon available resources. The study would review and update prior inquiries in this area, develop a comprehensive framework for policy analysis of fundamental issues and produce policy recommendations which could lead to significant structural modifications to the communication environment. Some contract assistance and DOC/OT analysis support may be desirable.)
- Assessment of foreign communication system trends and their impact on the United States.
- Promotion of a commercially-oriented U.S. telecommunications industry for fuller U.S. participation in worldwide marketing of communications equipment and facilities.

If you agree that the issues and work program outlined above are an acceptable approach to getting a better handle on the international communication issues faced by this Office, more specific and definitive work statements can be developed immediately.

cc: Dr. Mansur ✓
Mr. Scalia
Mr. Hinchman
Mr. Doyle
Dr. Owen
Mr. Besen
Dr. Lerner

EXECUTIVE OFFICE OF THE PRESIDENT
OFFICE OF TELECOMMUNICATIONS POLICY
WASHINGTON, D.C. 20504

August 2, 1971

To: Stephen E. Doyle
Bruce M. Owen
Stanley M. Besen
Norman Lerner

From: F.S. Urbany

Subj: ISSUES PAPER - International Communications - Monday Meeting

On July 29th the Deputy Director called a meeting to discuss an OTP study dealing with international communications. Attending the meeting were Messrs Mansur, Scalia, Hinchman, Doyle, Owen and Urbany. It was decided that I will be working essentially full time on the study and that Messrs Doyle, Owen, Besen and Lerner will devote a portion of their time consistent with other project commitments. A study effort of approximately 3 months is contemplated.

As a result of the foregoing meeting I have been tasked to develop an Issues Paper to identify specific areas that could serve as the focus of the OTP study effort.

As a starting point, and to serve as a frame of reference, I thought it might be useful to attach our letter of January 26 to Senator Pastore together with our FY 72 work program statement. In some areas considerable headway has already been made (e.g. Policy Recommendations and Conclusions for International Facilities). Also attached is an internal OTP talking paper prepared earlier by Steve Doyle.

Based on brief, informal conversations with staff several study issues have been suggested. I have arbitrarily arranged these as follows:

- A. New initiatives within the existing industry structure.
 - Carrier presence on COMSAT Board
 - Separation of ATT international communications from long lines division
 - Methods for improved relations with foreign communication entities (e.g. redefinition of 1/2 circuit)

- Rate Base Structure
- Authorized User Decision

B. Major Restructuring of the industry

- Single Transmission Corporation
- Bimodal Competition between cable and satellite entities
- Competition stimulated via "user choice"
- Competition at the service end

The above of course are merely shorthand expressions and there are many cross relationships. It is my hope that additional issues will be identified in the course of our discussions.

As I now envision it the Issues Paper will identify potential study issues with a concise description of their implications in order to determine which study avenues are profitable to pursue. Perhaps the final product of the study effort will result in a comprehensive policy statement on U.S. international communications contained in a "single document" together with separate guideline papers dealing with specific recommendations to realize policy goals.

cc: C. T. Whitehead
G. F. Mansur ✓
A. Scalia
W. Hinchman

EXECUTIVE OFFICE OF THE PRESIDENT
OFFICE OF TELECOMMUNICATIONS POLICY

WASHINGTON, D.C. 20504

DIRECTOR

January 26, 1971

Honorable John O. Pastore
United States Senate
Washington, D. C. 20515

Dear Senator Pastore:

Thank you for your letter of January 14th. I shall try to answer in some detail the questions which it raises.

Your letter was prompted by a series of events initiated by the letter to Senator Gravel from the Antitrust Division of the Department of Justice. That letter stated that the Department would favor enactment of legislation to eliminate direct common carrier control or influence over Comsat, although pointing out that this step alone would not be likely to result in a significant increase of competition unless combined with other action. This was the response of one agency of the executive branch to a legislator's inquiry concerning one of the many possible effects of his proposed legislation -- namely, its effect upon the maintenance of healthy competition, which is the primary concern of the Antitrust Division.

It is most appropriate and desirable that the legislative branch be able to obtain from the executive branch such a narrowly focused response. I have not interpreted the OTP responsibility of coordinating the telecommunications activities of the executive branch as a commission to suppress the expression by the various executive branch agencies of their views with respect to the impact of communications matters upon their respective areas of peculiar competence. To provide another concrete illustration, I expect that the General Services Administration and the Department of Defense will continue to appear in State and Federal communications rate proceedings in their capacities as representatives of the government as consumer. Such narrowly focused expressions of view by the

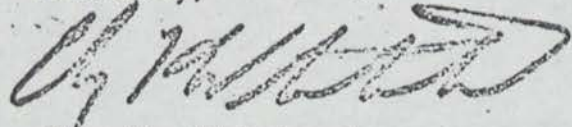
various agencies may or may not agree with the conclusions of this Office; it is our function to evaluate communications policy proposals not only from the standpoint of their effectiveness in furthering individuals objectives, but also on the basis of their net desirability when all aspects of national concern are taken into account.

This distinction between my Office's statement of the Administration's position on communications matters and the expression of views by other executive agencies is, I think, generally understood. In the case of the Antitrust Division's letter to Senator Gravel, however, I felt that the press accounts had presented the Division's views concerning antitrust effects as the Administration's position concerning overall desirability. It was for this reason that I issued my clarifying statement of January 7th.

Let me now turn to your specific request that I inform the Committee of the Administration's overall policy with respect to international communications. In implying that such a policy has already been formulated, the press report of January 7th was simply erroneous. The Office of Telecommunications Policy has established as one of its priority projects the entire question of international communications -- the optimum industry structure for the future, the role of Comsat, and the economic, operational, and political implications of such matters as you refer to in your letter. As you are aware, this is a particularly complex and important field, never before comprehensively addressed by the government as a whole. In spite of severe staff and budgetary limitations, we are well into the study. We will submit recommendations for consideration by your Committee as soon as possible -- hopefully by midyear. These recommendations will seek to take account of the views of all governmental agencies concerned, all segments of the industry, and the public.

I personally appreciate the concern which your letter demonstrates, that this Office realize the high hopes which Congress had in authorizing its creation -- that it serve as the vehicle for the formulation and development of a truly broad and coordinated national communications policy. I assure you and the other members of your Committee that we are bending every effort to that end.

Sincerely,



Clay T. Whitehead

A Synoptic View of Issues Concerning
the International Telecommunication Industry

In the past 20 years, a variety of issues have been discussed relating to the structure, participants, and services of the international telecommunication industry within the United States. In hearings concerning the nominations of Messrs. Whitehead and Mansur, Senator Pastore revisited the old cry for a consistent and coherent U.S. policy in the international telecommunication field.

This paper has been prepared simply to outline some of the principal categories of issues of concern to the Congress, the industry, other agencies of government, and the public. It may be useful procedurally to categorize the issues below as: (1) legal, (2) policy, (3) economic, and (4) organizational.

Legal Issues

A variety of legal issues (purely legal issues) may be ferretted out of the general discussion of the international telecommunication industry. First among these is the fundamental question, "Do we need a consolidation and revision (up-date) of the United States laws relating to telecommunication?" This involves consideration of laws including the Kellogg Act of 1921 (cable landing licensing); the Communications Act of 1934 (establishing the FCC and a national regulatory structure); the Communications Satellite Act of 1962 (establishing Comsat and U.S. international communication satellite policy); Public Television Act of 1967 (an amendment to the 1934 Act providing for creation of the Corporation for Public Broadcasting); all of the federal regulations, Executive Orders and administrative rulings related to or issued pursuant to all this legislation; and consideration of the impact of new technology and new types of services and their requirement for new laws, e.g., domestic satellites, CATV, specialized carriers, and lasers.

A second legal issue, but one which would be produced only as a result of a policy decision, is, "Should the antitrust limitations upon common carrier mergers be eliminated?" There are, in the 1934 Act, provisions which forbid the combination of carriers to the detriment of competition. There is, however, a more recent policy, found in the Communications Satellite Act of 1962, which facilitates interlocking directorates among ostensibly competing entities. Over 150 telephone companies, including AT&T in substantial portion, own part of the stock of the Comsat Corporation. In recent years, several large carrier entities (ITT Worldcom, RCA Globcom, GT&E) have sold off sizeable blocks of Comsat stock and, thus, relinquished control of seats on the Comsat Board. AT&T has held fast to its power to elect 3 of the 15 Directors, but that position is now under attack by Senator Gravel and others.

A third essentially legal issue, which is again dependent upon certain policy premises, is, "How much regulation and what kind of regulation should be in our federal law concerning: (1) broadcasting services; (2) CATV and wired city services; (3) common carrier services; (4) satellite services; (5) safety and special services; and (6) the interaction and interdependence of various categories in the foregoing list? "

These are some of what may be termed the "legal" issues.

Policy Issues

The number of policy issues one can identify is limited only by the capability of one's imagination. Examples of some policy issues are:

(1) How much and what kind of services should the Government provide to itself and how much and what kind should it obtain from commercial sources?

(2) How diversified should ownership be for commonly used systems such as high capacity bulk trunks interconnecting major metropolitan areas, geographically separated portions of the country, or different countries?

(3) Do we want competition among joint-owner entities providing the same services, or discrete ownership of facilities; or, do we want competition among entities providing discrete services on commonly owned facilities; or, do we want no competition in some categories of service and intense competition in others; or, do we want exclusive ownership of facilities coupled with a monopoly control of services in inter-modal competition?

(4) Do we want to maintain present levels of government regulatory presence; or, stimulate more self-regulating or market-regulating mechanisms in the industry; or, eliminate governmental regulatory presence altogether?

(5) Should we look to "chosen instruments" in either ownership aspects, foreign relation aspects, or service rendering aspects of industry performance?

Again, these represent only examples of kinds of issues we could deal with as "policy issues. "

Economic Issues

If long range telecommunication system and service planning is to become the product of (or substantially the product of) in-depth economic studies, with extensive consideration of market expansion, cost and pricing considerations, maximized efficiency, and so forth, then consideration should be given to the role of the

government in either: (1) conducting, (2) stimulating and encouraging, or (3) coordinating and directing economic studies evaluating the foregoing types of considerations. Some agreement would have to be reached on standardization of methods and techniques for the system analysis kind of studies which would be subject to any such an approach. Rather than considering communication services, the structure of the industry, and accounting and financing practices currently in use and expected to be used, one could project alternative ways of structuring, distributing ownership, and varying the governmental roles in order to stimulate, retard, or stabilize industry growth and service offering rates over time in the interest of achieving defined long term goals which will maximize economic efficiency, minimize user costs, and guarantee adequate capital returns to bring market money into the industry.

(An infrequently mentioned and possibly insufficiently considered element of previous interagency studies of industry organization and the Rostow Task Force Report is the impact on the labor market of various alternative structures for the industry and methods of constructing new facilities, expanding services, and maintaining the physical plant required for the rendition of services. The consideration of labor interests has been integral to almost every previous serious study of the international telecommunication industry, whether focused on composition, development, or modification.)

Organizational Issues

Under this category there are two possible subdivisions: (1) governmental organization, and (2) industrial organization.

One can consider whether or not the diversity of governmental responsibility that exists today serves the national interest from a variety of view points. For example, is the government efficiently organized? How many tax dollars are spent on purely governmental communication systems, their organization and management? How many tax dollars are spent on government supervision and regulation of private industry providing services to the government? Can these expenses to the tax payer be reduced by improved governmental organization, or by more efficient performance of existing government organizations?

In considering industry composition, we should evaluate the practicality, utility, and desirability of continuing or eliminating a monopoly role for AT&T Long Lines in international voice communications; we should evaluate the intercompany competition among the three principal record carriers providing international message and combined voice-message services; and we should consider the role of Comsat as a "chosen instrument" for international public telecommunication satellite services. In this kind of evaluative study, one could determine if one or another of these existing models provides a better basis for the rendition of all or certain segments of anticipated future services rendered by either terrestrial or space modes.

These are but some organizational questions which could be studied.

The Inevitable and Inexorable Interrelationship of Issues

With apologies for the alliteration, it should be pointed out that there is a certain inevitable and inexorable interrelationship of legal, policy, economic, and organizational implications of the structure and operation of our international telecommunication industry. It is highly questionable whether or not we can study legal issues such as those described above without reference to certain pre-set policy guidelines, and certain economic goals, and certain organizational requirements whether existing or desired. For practical reasons, it may be essential that the foregoing four categories of issues be always considered as a whole rather than as separable components in the development of a whole picture.

There is attached a copy of the 1965-66 interagency study done on "international telecommunications." While the report rendered to the Congress recommended specific legislative actions to be taken, the report did not contain proposed legislation, the enactment of which could result in implementation of the report.

It may be justifiably claimed that one of the principal reasons why prior studies done on the structure and nature of our international telecommunication industry have not been productive is that broad recommendations for action have rarely, if ever, been accompanied by specific draft legislative proposals which could be implemented without involving Committees of Congress, or an interagency group, or an industrial group, in the delicate and difficult business of drafting the implementing legislation.

Some Recommendations

Based upon the foregoing considerations, the following recommendations are offered for comment:

(1) Correspondence to Senator Pastore should be immediately prepared to "buy time" to study in greater depth all or some of the specific aspects described above.

(2) A preliminary staff study should be done identifying and reviewing the principal contract and government studies done on the international telecommunication industry since 1950. This project will take about one man month.

(3) A specific study program should be developed based upon the completion of (2) above with some decision as to the specific proposed study goals, i. e., draft legislation, or a White Paper, or a Policy Statement, or some combination of these.

(4) This study, to be effective, will require economic analysis, communication system operational analysis, legal work, and some technical study. An interdisciplinary team should be formed within the Office to pursue it.

(5) While the study is in process, other interested agencies and the industry should be invited to offer elements of required information or data as well as substantive commentary on alternatives under consideration. For in-house purposes, we should be prepared to devote 12 professional man months (4 people for 3 months, or 2 people for 6 months with the full time support of one secretary/research assistant) to accomplish this task.

If such manpower is devoted to the task in the near future, a useful work product should be available by the end of the calendar year.

EXECUTIVE OFFICE OF THE PRESIDENT
OFFICE OF TELECOMMUNICATIONS POLICY
WASHINGTON, D.C. 20504

July 21, 1971

MEMORANDUM TO GEORGE MANSUR

From: Steve Doyle *SD*

Subject: Talking Paper -- International Industry Structure

From reference of study industry issues in study
This memorandum provides a list of talking points for a meeting to discuss possible OTP effort on the subject of structure of the United States international communications industry. Amplification of several of the following points can be found in my memorandum to you of June 15. In any OTP planning session to discuss this subject, we should consider at least the following questions:

- indpt* → What sort of preliminary or interim report should be submitted to Senator Pastore? When?
- What will we be seeking as the outcome of studies undertaken --
- ✓ - Historical review and report of current policies?
- Comprehensive policy statement recommending changes?
- Draft legislation to:
 - Separate Comsat and AT&T?
 - Permit record carrier merger?
 - Stimulate intermodal competition?
 - Encourage divestiture of subsidiaries by conglomerates?
- All of these?
- To what extent can principal facilities providers (Comsat, AT&T) be treated separately from principal service providers (record carriers)?
- How much (duration and depth) and what kind of (subject matter) economic studies will be necessary in this area?
- What target date for conclusion of studies?
- 3 - How many and what kind of staff dedicated to this study?
- How much and what kind of external contract study would be desired or appropriate? *carefully but as needed for facts.*

(At a minimum, it would appear that any study team established should have one economist, one lawyer, and one business administrator (w/accounting)).

OFFICE OF TELECOMMUNICATIONS POLICY
WASHINGTON

July 6

Dr. Mansur-

Steve says you had a meeting with Scalia and Hinchman, at which Steve promised to draft a brief summary of issues. He gave this summary to Scalia and Hinchman on 6/15 and never heard another word. He wanted you to see a copy, which is attached.

timmie

Int'l Comm. and Structure

A Synoptic View of Issues Concerning
the International Telecommunication Industry

In the past 20 years, a variety of issues have been discussed relating to the structure, participants, and services of the international telecommunication industry within the United States. In hearings concerning the nominations of Messrs. Whitehead and Mansur, Senator Pastore revisited the old cry for a consistent and coherent U.S. policy in the international telecommunication field.

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If such manpower is devoted to the task in the near future, a useful work product should be available by the end of the calendar year.

WEDNESDAY: In Bonn

MORNING:

1. Check in with American embassy. You will want to talk with Ambassador Kenneth Rush, who taught law to the President at Duke, was executive vice president of Union Carbide, and has been in the press for his part in settling the Berlin situation. Also Charles Wooten, Economic Counsellor, who has been involved with INTELSTAT and Post-Apollo.
2. Meet with Ambassador Heinrich Northe, ambassador-at-large, Federal Ministry of Foreign Affairs, and with Dr. Dietrich Von Kyaw, First Secretary of the ministry.

LUNCH:

1. Available for official lunch.

AFTERNOON:

1. Meet with Bernard Seidel, Departmental Counsellor, Federal Ministry for Posts and Telecommunications, and others in the ministry.
2. Meet with Dr. Raeder at Ministry of Technology and Science.

DINNER:

1. Free.

THURSDAY: In Bonn and to Rome.

MORNING:

1. See Dr. Guido Brunner, foreign affairs expert,

SEP 24 1971

*mt
European
trip*

Mr. Yoshimaru Kanno
President
Kokusai Denshin Denwa Co., Ltd.
Kasumigaseki Building
No. 2-5, 3-Chome
Kasumigaseki, Chiyoda-Ku
Tokyo 100, Japan

Dear Mr. Kanno:

Thank you for your very gracious letter. I, too, enjoyed our conversations and thought the discussions were very useful.

I may be in the Far East sometime in the near future and would, of course, want to visit you to continue our talks. Should such a trip be in the offing, I will get in touch with you right away.

With warm personal regards.

Sincerely,



Clay T. Whitehead

LKS/dgm

FILE CC: DO RECORDS
DO CHRON
MR. MANSUR
Ambassador Washburn
Mr. Whitehead (2) ✓
LKS(2)

YOSHIMARU KANNO

PRESIDENT

KOKUSAI DENSHIN DENWA CO., LTD.

KASUMIGASEKI BLDG., NO.2-5, 3-CHOME, KASUMIGASEKI, CHIYODA-KU
TOKYO 100, JAPAN

September 16, 1971

Mr. Clay T. Whitehead
Director
Office of Telecommunication Policy
1800 G. Street N.W.
Washington, D.C.
U.S.A.

Dear Mr. Whitehead:

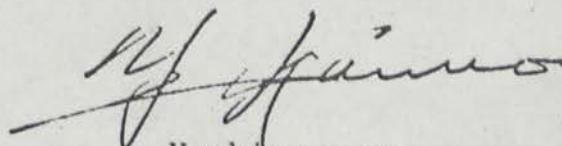
Having returned to my office after our weeks long trip to the United States, I would like to take this first opportunity of writing to thank you for all the kindness you gave us during our stay in Washington, D.C.

The talks with you stand out as one of the most fruitful occasions for me and shall be long remembered.

With renewed thanks for your personal attention, I do hope you will give us another opportunity of seeing you again in Tokyo in the near future.

Kindest personal regards and best wishes.

Cordially,



Yoshimaru Kanno

It should be noted that in other Resolutions and Recommendations of the Conference, reference is made to the 1973 conference for possible treatment of matters beyond those specifically mentioned in Recommendation MAR 6.

9. REPRESENTATION OF UNITED STATES TERRITORIES

Pursuant to Annex 1 to the 1965 International Telecommunication Convention, the "Territories of the United States of America" constitute a full-fledged member of the ITU in their own right.

At this Conference, the credentials of the delegate of the United States Territories authorized him to participate and vote in the proceedings of the Conference and empowered him to sign the Final Acts of the Conference. The vote exercised by the delegate of the United States Territories was of great importance to the United States in that several times during the Conference a single vote decided an issue on a basis consistent with the position of the United States. By signature of the Final Acts, the Territories of the United States and the delegate thereof were accorded the recognition and prestige, respectively, due them as a member of the ITU.

The Delegation accordingly recommends that in future ITU Conferences, a) the United States Territories continue to be represented by a separate Delegation, and b) that this Delegation be empowered to sign the Final Acts.

10. CONCLUSIONS

a) The Delegation is unanimously of the opinion that the Conference was a success so far as United States objectives were concerned; and in those cases where Conference decisions were not fully in line with United States desires, that United States Government and non-government interests have been well protected.

b) The Delegation unanimously recommends that:

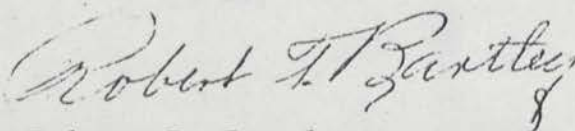
1) The United States ratify the Final Acts of this Conference;

2) The United States take the necessary action to implement the Final Acts of the Conference as soon as practicable;

3) The United States continue to take a leading role in all telecommunication conferences relating to the Maritime Mobile Service.

Each member of the Delegation contributed to the overall success enjoyed by the United States. The Delegation was well balanced, provided the Conference with an outstanding level of expertise and leadership, worked diligently and harmoniously, and reflected great credit on the United States. It was my pleasure to head a Delegation which was frequently referred to by other delegates as "the best prepared and organized delegation at the Conference".

Respectfully submitted,

A handwritten signature in cursive script, reading "Robert T. Bartley". The signature is written in dark ink and is positioned above the printed name and title.

Robert T. Bartley
Chairman, United States Delegation
ITU Maritime Conference

Eva

September 22, 1971

MEMORANDUM TO MR. WHITEHEAD

From: Linda Smith

Subject: Possible Trip to Europe

Ambassador Washburn, Steve Doyle and I met to plan an itinerary for a possible trip to Europe. We are assuming a two-week trip, to be made at any time it can be fit into your schedule.

However, it was our opinion that your interests would be better served by several short trips, each to one or two of the countries, rather than one long trip. We agreed that such short forays would be more productive, and also would hold much less potential for negative political repercussions. We strongly urge you to take this alternative, but have, nonetheless, prepared the following itinerary.

In addition to these suggestions, you mentioned that you wanted to see the people in broadcasting and science in each country, e.g. head of the BBC in London, and the head of the European Broadcasting Union, ELDO, ESRO; also RFE people (the foreign nationals not American operators), but this would mean visiting Munich, not currently on your itinerary. There are no VOA people of note for you to talk to in Europe, except for RIAS (Radio In the American Sector) in Berlin, also, not on your itinerary.

The following are a list of core topics which you mentioned that you wanted to discuss in each country, adding others as appropriate, depending on the local situation.

Core Topics

1. OTP - Identity and role.
2. Encouragement of amateur radio.
3. Deployment of new cable/satellite facilities.
4. Broadcasting: Compatibility of technical aspects, exchange of programs, direct broadcasts, etc.
5. Educational television (where appropriate).

PROPOSED ITINERARY

SUNDAY: Leave United States for London.

MONDAY: London

MORNING:

1. Check in with the American embassy where Henry Snowden will coordinate arrangements.
2. See people at the Foreign Office, i.e. Sir John Killick's successor, and science people in the Foreign and Commonwealth Office (i.e. U.K. counterpart to Mr. Pollack.) and other foreign office officials as the embassy may recommend, given your proposed agenda.

LUNCH:

1. Available for official lunch, perhaps at the Post Office Tower restaurant.

AFTERNOON:

1. Meet with James Hodgson, Director of External Communications, Post Office, and other members of his staff.

DINNER:

1. Free.

TUESDAY: In London and to Bonn.

MORNING:

1. If aerosat situation has been nailed down, talk to aviation people about it. If not, avoid it like the plague. Instead, you said you wanted to see the head of BBC and perhaps ITA.

AGENDA NOTES FOR U.K.

1. Identification of OTP and its role.
2. Cable/satellite policies.
3. European regional communication interests and U.K. role.
4. CETS program.
5. Complete ratification of INTELSAT agreement.
6. CANTAT II: Cable from Canada to U.K.
7. NATO communications and ITS (Integrated Telecommunications System).
8. If settled, aerosat policy.

WEDNESDAY: In Bonn

MORNING:

1. Check in with American embassy. You will want to talk with Ambassador Kenneth Rush, who taught law to the President at Duke, was executive vice president of Union Carbide, and has been in the press for his part in settling the Berlin situation. Also Charles Wooten, Economic Counsellor, who has been involved with INTELSTAT and Post-Apollo.
2. Meet with Ambassador Heinrich Northe, ambassador-at-large, Federal Ministry of Foreign Affairs, and with Dr. Dietrich Von Kyaw, First Secretary of the ministry.

LUNCH:

1. Available for official lunch.

AFTERNOON:

1. Meet with Bernard Seidel, Departmental Counsellor, Federal Ministry for Posts and Telecommunications, and others in the ministry.
2. Meet with Dr. Raeder at Ministry of Technology and Science.

DINNER:

1. Free.

THURSDAY: In Bonn and to Rome.

MORNING:

1. See Dr. Guido Brunner, foreign affairs expert,

as he is media chief for the foreign minister.
You have met him at the first INTELSAT conference.

2. Possibly visit Siemens plant or Grundig.

NOON:

1. Fly to Rome.

AFTERNOON:

1. Check in with American Embassy, Rome.

EVENING:

1. Free.

AGENDA NOTES FOR GERMANY

1. OTP and its role.
2. Signing and ratification of INTELSAT agreements.
3. Progress in the "Symphonie" program.
4. Educational applications of advanced technology;
i.e. computers, satellites.
5. European regional telecommunications developments,
German role.
6. NATO communications.
7. Potential use of domestic satellites, especially
domestic military communications support plans for
the German defense department. You will want a DOD
briefing on this first.
8. You are likely to be asked about launch policy.
9. You may want to talk to military about communications
in military installations.

FRIDAY: In Rome

MORNING:

1. Meet with Dr. Marcello Rodino, President of TELESPAZIO, and with Andreas Caruso, Manager of the Special Affairs Division.

LUNCH:

1. You should invite Mr. Morabito, Science Counsellor, Foreign Office, if he's there, and also Adolfo Alessandrini, retired senior officer in Italy's foreign service, still serving as ambassador-at-large on occasion. If it is not possible to see him at lunch, you should pay a courtesy call.

AFTERNOON:

1. Meet with Gaetana Graziosi, Division Director for International Telecommunications, Ministry of Telecommunications.

DINNER:

1. Free.

SATURDAY & SUNDAY: Free in Rome

AGENDA NOTES FOR ITALY

1. OTP and its role.
2. Ratification of INTELSAT agreements.
3. Cable/satellite policies, especially MAT-I.
4. TAT 6 and SG cables.

MONDAY: From Rome to Madrid, and in Madrid

MORNING:

1. Fly from Rome to Madrid and check in with American embassy. The Ambassador is Robert Hill, a close friend of the President, and one of his early supporters in the 1968 campaign.

LUNCH:

1. Available for official lunch.

AFTERNOON:

1. Meet with Francisco Javier Vallaura, Director General, International Technological Cooperation, Ministry of Foreign Affairs.
2. Meet with Jose Luis Xifra, Director, Office of Specialized Organizations, Ministry of Foreign Affairs.

DINNER:

1. A dinner to be given for you by Jose Ramon Lasuen, Dean of the New University of Madrid, School of Economics, and a friend of Ambassador Washburn's.

TUESDAY: In Madrid

MORNING:

1. Meet with Victor Mendoza Olivan, Vice President of the National Telephone Company of Spain.
2. Meet with Francisco Molino Negro, Chief of the International Section, Postal and Telecommunications main office.

LUNCH:

1. Available for official lunch.

AFTERNOON:

1. Free (or fly to Paris).

EVENING:

1. Free.

AGENDA NOTES FOR SPAIN

1. OTP and its role.
2. Ratification of INTELSAT agreements.
3. Cable/satellite policies.
4. TAT 6 and SG cables.
5. Aerosats (again, avoid if not settled here).
6. You are likely to be asked about launch policies.

WEDNESDAY: To and in Paris

MORNING:

1. Fly to Paris and check in with American embassy where you will want to talk with Ambassador Watson.

LUNCH:

1. Available for official lunch.

LUNCH:

1. Available for official lunch.

AFTERNOON:

1. Meet with Gilles de Boisgelin, head of Science Division, International, Ministry of Foreign Affairs.
2. Meet with Mr. Fargette, Minister of Posts and Telecommunications, and with Jean-Paul Duplan, administrator, PTT.

DINNER:

1. Free.

THURSDAY: Paris

MORNING:

Possible visits for morning and/or afternoon:

1. Visit to Plumeur-Boudou earth station (where you could explore the success (or lack of it) in transmitting using Molniya satellites).
2. Meet with Michel Biguier at CNES (the National Engineering Center for Space Studies).
3. Visit ELDO and ESRO people.
4. Talk to people in the science community.
5. Talk to anyone you met on your trip to Paris in July.

6. UNESCO - to talk about developments in:
 - a. International copyright protection.
 - b. International exchange of programming for radio and TV.
 - c. Office of Free Flow of Information.

AFTERNOON:

1. In late afternoon, fly to either Copenhagen or Stockholm.

AGENDA NOTES FOR FRANCE

1. OTP.
2. European regional satellite plans.
3. You will certainly be asked about launch policy.
4. Cable/satellite mix.
5. TAT 6.

FRIDAY: Stockholm or Copenhagen.

SATURDAY: Return to U.S.A., leaving you Sunday to rest.

This trip does not include a swing through eastern Europe and a visit to Moscow. The following is a tentative itinerary for these areas, which could be added to, or substituted for, portions of the outlined trip.

MOSCOW

1. Visit Academy of Science and Office of Intercosmos Affairs. Review Russian satellite programs.
2. Meet with Mr. Millionschchikov, Soviet Science counsellor, to discuss INTELSAT/INTERSPUTNIK cooperation.

3. Meet with Vladimir Minashin, Ministry of Communications.
4. Meet with Efim Motim, Deputy Director for Foreign Relations, Ministry of Posts and Communications.
5. American embassy briefings would take about half a day. You will want to talk to Ambassador Jacob Beam, a career officer, and he would enjoy meeting you. He has ideas on RFE (from his years in Poland where he felt it had outlived its usefulness), Radio Liberty and INTELSAT/INTERSPUTNIK. He is, Ambassador Washburn says, a great guy.

AGENDA NOTES FOR U.S.S.R.

1. OTP.
2. Hot line.
3. Interrelationship of INTELSAT/ORBITA systems.
4. Encourage USSR to join INTELSAT.
5. Technology exchange: Trade of high capacity microwave, cables, color TV tubes, communications recording equipment, all of which (except tubes) are on COCOM embargo list.

YUGOSLAVIA

1. Meet with Prvoslav Vasiljevic, Director-General of the Community of Yugoslavic Posts, Telegraphs and Telephones.
2. Meet with Dr. Dusan Milankovic, Director of International Relations, Community of Yugoslavic Posts, Telegraphs, and Telephones.

3. Visit INTELSAT earth station site. Since this is the only currently planned earth station in eastern Europe, it has PR value.

OTHER EASTERN EUROPEAN COUNTRIES

As you, Kissinger & Peterson determine.

cc: Dr. Mansur
Mr. Doyle
Mr. Lamb
Ambassador Washburn

LKSmith/dgm

File cc: D.O. Records
D.O. Chron
LKS Subject
LKS Chron
Eva ✓

cc: Subj File
Chron File

August 5, 1971

SEDoyle/ec/5Aug71

MEMORANDUM FOR MR. WHITEHEAD

FROM: Steve Doyle

SUBJECT: Proposed European Trip

You asked me to summarize those things which needed to be done in the near future in preparing for your proposed trip to Europe.

Check with Flanigan's Office

I believe you wanted to notify Flanigan that you are planning to talk to Kissinger's and Peterson's offices about this trip.

Check Kissinger's Office on Visit to USSR

You said you wanted to discuss the possibility of a Moscow-East European wing on this trip with Sonnenfeldt. Attached is a brief list of talking points to consider with someone in Peterson's office which may also be useful in your discussion with Sonnenfeldt.

Check with Shakespeare on USIA -- VOA -- RFE

You wanted to tell Frank you are making this trip and offer any assistance, service, or help he may require or request.

Check with Peterson's Office

You wanted to discuss with Peterson the potential value of a tour to explore opening markets and stimulating trade. You mentioned also collaborating with Commerce on their interest in such an effort (Tom Coreless will call you soon for a luncheon date).

Check with Washburn-Scranton for Brainstorming Session

Ab Washburn will be in August ⁴ to explore his possible role and he will find out what Scranton's availability will be for a near future meeting between you and Scranton in Washington.

Check with Ed David

The technology export constraints problem should be explored with OST.

Request DOD briefing

You will want to know more about NATO communications, and about German domestic communications.

TALKING POINTS FOR DISCUSSION WITH PETERSON'S OFFICE

1. Expect to make tour of several European (possible including East European) countries in the fall. Will be discussing operational international communications policy problems and prospects.
2. Potential market for U.S. sale of electronics and communications equipment in Europe not being very aggressively developed. White House interest and impetus, possibly with Commerce Department, would help this situation.
3. Some exploration of development in multi-nation corporation field could be conducted with U.S. industrialists abroad and host government and local foreign industrial officials (this information to supplement Williams Commission Report).
4. OTP has solicited views of electronics and communications hardware manufacturers who are unanimous in urging reduction in U.S. government constraints on foreign trade in their fields. We need to explore validity of anticipated market claims through sources other than U.S. manufacturers and trade associations.
5. East Europeans and Soviets consistently seeking computer technology from all available sources and we are apparently foregoing significant sales opportunities in the interest of national security when comparable capabilities to those we are withholding are being purchased from our Allies. These sales apparently frequently mean our technology being sold to the exclusive benefit of third parties.

cc: Mansur
Doyle
Lamb
Washburn
Smith
CVA

Routing Slip
Office of Telecommunications Policy

Date: SEP 3 1971

From: _____

To: _____

<input checked="" type="checkbox"/>	Whitehead, C. T.	<i>copy</i> <i>Original</i>
<input type="checkbox"/>	Mansur, G. F.	
<input type="checkbox"/>	Babcock, C.	
<input type="checkbox"/>	Buss, L.	
<input type="checkbox"/>	Carruthers, B.	
<input type="checkbox"/>	Cooke, A.	
<input type="checkbox"/>	Culpepper, C.	
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Remarks: _____



DEPARTMENT OF STATE

Washington, D.C. 20520

10/23/71

September 1, 1971

Dear George,

You presented, this morning, a most challenging smorgasbord of international activities.

Even on a selective basis this will require the five man-years mentioned in Steve's memorandum to you, and then some. Presumably additional bodies can be brought into play -- e.g., to cover specific international conferences -- on short-term duty.

On checking, I find that the Singapore earth-station inauguration will be held October 23, 1971. If this fits into Tom's travel schedule, it would be a good one for him to attend. I understand the Government of Singapore has requested a pre-recorded three-minute statement from President Nixon for use on the occasion. The Delegation of Singapore, by the way, played an active and useful role in the INTELSAT negotiations.

Sincerely,

Abbott Washburn
Chairman, U.S. Delegation
INTELSAT Conference

Mr. George F. Mansur,
Deputy Director,
Office of Telecommunications Policy,
Executive Office of the President,
Washington, D.C. 20504.

Tuesday 4/27/71

11:00 Mr. Whitehead has met Etienne Vallotton several times -- most recently at the Canadian Reception on Monday evening (4/27).

Mr. Whitehead may want to meet with him when he goes to Switzerland.

ETIENNE VALLOTTON

Berne
Office 031 / 615665