Date: October 6, 2012

To: History Associates 300 North Stonecrest Ave. Rockville, Md 20850 Atten: Anita Weber

From: Roger Salaman, previous Chief of Boulder Policy Support Division Email: <u>r.salaman@comcast.net</u> Phone: 303-499-7576 Address: 7222 Spring Drive Boulder, Colorado 80303

Subject: Clay T. Whitehead collection

Anita Weber,

The following is a brief summary of the documentation I am transferring from my personal files after an October 2, 2012 telephone request of Margaret Whitehead, for the purpose of presentation to the Library of Congress and for other scholarly research in comemoration of the work of the Office of Telecommunications Policy, and particularly Clay T. Whitehead. It is all contained in one box. This box does not contain any classified documents.

I was chief of the Boulder Policy Support Division (BPSD) of the Office of Telecommunications of the U.S. Department of Commerce. This division was established in August 1971 with the responsibility to provide the Office of Telecommunication Policy in the Executive Office of the President with research and analysis relating to their policy development. BPSD provided this assistance until it's termination in 1986.

#### **History of OTP Actions**

Possibly the most complete summary documentation of the 101 OTP's policy actions from its origin in January 1971 to January 1976 is contained in the Blue Volume labeled "HISTORY OF OTP ACTIONS (Eger et al Visit) February 11, 1976 " which BPSD collated. From 1971 to 1974, Tom Whitehead issued the policies, and the docmentation from September of 1974 to January 1976 were issued by John Egar as Acting Director of OTP.

#### **Commerce OT Policy Support Activities**

The three White Volumes labeled "Summary of Policy Support Division Activities, Volume I though III, April 7, 1972" are complete communications with the Boulder and Washington Policy Support Divisions from 1971 through April 1972. They are organized by subject area with blue dividers and detail activities, personnel and funding and contain letters and press releases

from OTP concerning this research. The first part of Volume I lists the material contained in the three volumes and detail the beginnings of the OT and OTP relationship.

The policy areas include in these volumes are:

Satellite Communications Mobile Communications Spectrum Policy Broadband Services Warning System Technology/Systems Assessment International Communications Common and Specialized Carriers Information Services

A separate paper "Boulder Policy Support Division Research 1971-1976" contains a comprehensive list of BPSD reports and papers during that period.

#### **OTP Activities 1975 – 1976**

A good summary of issues that OTP evaluated during its existance is contained in the report "Activities and Programs 1975 - 1976

There were hundreds of formal and informal reports and papers prepared by the BPSD staff in response to OTP requirements. When the Boulder Policy Support Division was closed in 1986, the BPSD reports and material were sent to the Office of Telecommunication in Washington D.C. Several reports and papers that I retained are included in this submission.

## U.S Department of Commerce Support for The Office of Telecommunications Policy

Roger Salaman, October 6, 2012

## The Office of Telecommunication Policy Established

The "President's Task Force on Communications Policy – Final Report" by Eugene Victor Rostow in 1968 stated a strong case for a high-level evaluation of telecommunications policy. (See Appendex A). The recommendations in this report led to considerations to establish the Office of Telecommunications Policy (OTP) in the Executive Office of the President.

On February 9, 1970, President Nixon transmitted Reorganization Plan No. 1 of 1970 to the Senate and the House of Representatives. This plan, as reported in Title 5, Appendix, pages 197 through 199, establishes the Office of Telecommunications Policy in the Executive Office of the President. It transfers the assigning of frequencies to radio stations belonging to and operated by the United States to OTP. The Plan also intends to abolish the office of the Director of Telecommunications Management in the Office of Emergency Preparednes and transfer its functions to OTP. The intent is also for OTP to be assisted in its research and analysis responsibilities by agencies and departments of the Executive Branch including another new office, located in the Department of Commerce. OTP was effective April 20, 1970.

#### The Commerce Office of Telecommunications Established

Thus, the Assistant Secretary of Commerce for Science and Technology in 1970 established an Office of Telecommunications (OT). John Richardson was appointed director of the Commerce Office of Telecommunication, and Robert Lowe in that Office worked on the OT-OTP coordination. (See Appendix B for early years funding of OT.)

In September, 1970, Roger Salaman returned from Europe after presenting a paper in Norway on radio forecasting at the Scientific Conference on Antarctic Research. He was appointed to participate in the Commerce Science Fellowship program with assignment to the Commerce Office of Telecommunications. Robert Lowe then asked Roger to assist in developing the Department of Commerce support to OTP. Roger and Bob Lowe discussed with management consultant Peter Drucker how to manage an interdisciplinary policy research group.

From September 1970 to July 1971, Bob Lowe, Walt Hinchman, and Roger Salaman worked on establishing the OTP-Commerce relationship. Roger worked closely with Walter Hinchman of OTP, on how Commerce could best assist OTP in their mission.<sup>1</sup> First, it was decided that the Government frequency management function (Interagency Radio Advisory Committee, IRAC) should be carried out in a separate Frequency Management Division within the Commerce Office of Telecommuncations. Second, there should be a significant policy research function in

<sup>&</sup>lt;sup>1</sup> Roger had previously worked on communcations and radio propagation at the Commerce Institute for Telecommunications Sciences (ITS) in Boulder where he worked with Walter Hinchman. In 1970, Walt worked with Tom Whitehead to help establish OTP.

OT to support OTP. Bob Lowe assigned Paul Polishuk to head the Washington Policy Support Division (WPSD), and Roger Salaman to establish a Policy Support Division in Boulder, Colorado (BPSD).

#### The Boulder Policy Support Division Established

Returning to Boulder in August 1971, Roger Salaman organized the Boulder Policy Support Division (BPSD), within the Commerce Office of Telecommunications, but separate from Boulder based OT Institute for Telecommunications Sciences (ITS)<sup>2</sup>. Roger reported directly to Robert Lowe and the head of OT, John Richardson, in the Washington Commerce Office of Telecommunications.

After the previous full year working with OT and OTP in Washington, Roger began traveling to Washington, D.C from Boulder, Colorado every other week. He and the Boulder Policy Support Division staff met with OTP personnel, participated in meetings with industry, union and Government agency leaders and Congressional staffs, gave talks at policy conferences, and Universities, testified before the Congressional House and Senate Committees, helped prepare responses to telecommunication policy legislation, and coordinated Boulder PSD policy research with the needs of OTP.

Boulder Policy Support Division research in support of OTP included the areas of:

Common Carrier Communications Land Mobile Communications Cable Television Broadcasting Government National Warning System Computer Communications and Privacy Issues Spectrum Management Postal Service Communications Intellectual Property

## **Boulder Policy Support Division Management**

The management of the Boulder Policy Support Division was particularly important to its success. (See Appendix C) With the objective of performing policy research and analysis that reflected national ideals of freedom, Roger believed that the policy makers and researchers should work in an environment that reflected such freedom.

The distance separation from Washington was somewhat of an asset. When our staff went to meet with anyone in Washington, they always attained an audience since it was known that they would only be there a very limited time. But most important was the need to perform policy research in an interdisciplinary manner. Most organizations – in Government, industry

<sup>&</sup>lt;sup>2</sup> Boulder Policy Support Division contracted with ITS for appropriate technical assistance.

and academia—are segregated by discipine. Monodisciplinary research would not have been productive to policy development which needs an integrated evaluation of complex issues. Economic, technical, sociological, legal, special interest, and political aspects of an issue need to be balanced in a continuum as a realistic, long-lasting policy is developed.

Because of the structure of academia, it was necessary to hire staff with a particular discipline background. However, to develop useful policies, it was necessary for the management system to allow the researchers to interact across disciplines, which is the cross-section of society in which policy is implemented. Part of this process was a "Y" oriented management approach, rather than the traditional "X" structured management. (See Appendix D) In doing this, breakthroughs in a particular approach often came from those with a background different than their academic discipline.

The emphasis of GSA on fostering an Open Space working environment allowed a diverse interaction between the staff. The staff became conversant in discussing issues from a broader perspective. When the Washington PSD staff visited Boulder PSD, they said they could not work in that environment because they needed the privacy of closing their doors when they talked with people. It took 6 months to a year before a person became completely comfortable conversing in an environment of communications freedom...and yet such freedom is the basic environment which was to encompass telecommunications policy.

Other research groups, such as from the University of Michigan and Bell Laboratories, came to Boulder to discuss how to perform interdisciplinary research.

James Allman – Economist	James Hart – Electrical Engineer
Kathy Avila – Research assistant	Dale Hatfield – Industrial Management
Gene Ax – Electrical Engineer	Kathy Haubert – Clerk Stenographer
Leslie Berry - Mathematician	Edward Hetinger – Political philosophy/economist
Sharon Black – Telecommunications Policy Analyst	Paula Lamania– Clerk Typest
Dorene Briels – Clerk Stenographer	Jerome Partch – Electrical Engineer
Janice Charter – Attorney	Andy Margison- Economist
John Dickerson – Political philosophy/economist	Robert McLean - Reseach Assistant
Maurine Ditmer – Clerk Stenographer	A.C. Miller – Social Science Analyst
Margarie Dolson – Secretary	Paul Millich – Political philosophy/economis
Donald Ewing – Mathematician	Steve Rosen – Research Asssistant
Ben Gray – Electrical Engineer	Eric Ruderman – Research Assistanct
Burgette Hart – Research assistant	Roger Salaman – Electrical Engineer, Manager of BPSD

The diversity of disciplines is reflected in the Boulder PSD hiring mix.

## Commerce National Telecommunications and Information Administration Established

In 1977, the National Telecommunications and Information Administration (NTIA) was established under the Assistant Secretary for Communications and Information. The Reorganization Plan No. 1 of 1977 transferred the Office of Telecommunications (OT) which already existed under the Assistant Secretary, to NTIA. It thus transferred the existing components of OT, including the functions of the Interdepartment Radio Advisory Committee (IRAC) and the Institute for Telecommunications Sciences (ITS) in Boulder, Colorado to NTIA. In addition the functions of the Office of Telecommunications Policy, including personnel, funds, property and records, were transferred to NTIA from the Executive Office of the President. The Assistant Secretary of Commerce for Cummunications and Information was designated to head NTIA.

Thus the Assistant Secretary, as Administrator of NTIA was now the principal advisor and spokesperson of the President and the Secretary relating to telecommunications technology, the converging technologies of telecommunications and information processing to economic development and national objectives, and improving the international relationships and understanding. Among other duties, the Assistant secretary shall set forth telecommunications systems, shall administer and improve the efficiency and effectiveness of Federal use of the radio spectrum and conduct research and analysis on radio propagation and on telecommunications systems.

## **Boulder Policy Support Office Closed**

After 16 years of policy research, the Boulder Division of the Policy Support Division was closed in 1986. Roger transferred to ITS as Special Technology Liaison and worked on policy issues with OT and OTP until he retired from the Office of Telecommunications in the Department of Commerce on January 1, 1990.

## Appendices

## Appendix A

"President's Task Force on Communications Policy. Final Report", Superintendent of Documents, U.S. Government Printing Office, Washington, D.C., GPO 0-351-636, 508 pages, 1968.

#### Abstract:

The final report of the President's Task Force on Communications Policy recommends strengthened federal powers to form public policy in telecommunications. Such planned policy would enable the private sector to reach its full capacities in the field by improving regulation when it is necessary and removing unnecessary regulation. Monopoly of telecommunications facilities should remain the exception, not the rule, so as to provide maximum consumer satisfaction and technological advancement. New powers should be given to the FCC, and a new agency should be created for formulating long-range communications policy. The report is organized around the subjects of the staff papers: the international telecommunications industry (combining of cable and satellite interests is recommended); INTELSAT; needs of less developed countries; domestic satellite use (pilot projects should precede final policy decisions); structure and regulation of the domestic carrier industry; the future of television (relaxation of restrictions, so as to allow cable TV to develop); spectrum use and management (greater flexibility); and the government's role in general.

## Appendix B Personnel and Funding for the Commerce Office of Telecommunications (Appoximate)

Personnel:

	Fi	scal Year		
	71	72	73	74
Organization				
FMSD	22	21	33	48
PSD		(58)*	49	45
TAD	19	29	11	10
ITS	116	112	73	73
ОН	21	18	33	30
	178	180	199	206
OA (ITS)	<u>110</u>	113	72	74
TOTAL	288	293	271	280

\*PSD personnel obtained from other division allocations.

Fiscal					
Organization	Fisc	cal Year			
	71**	72	73	74	
Organization	-				
FMSD	\$1.0 M	1.0	1.6	1.8	
PSD	and and soft that was many may	1.4	1.5	1.7	
TAD	.4	.6	.3	.2	
ITS	2.5	2.2	1.9	1.3	
	3.9	5.2	5.3	5.0	
OA	4.7	4.2	4.3	4.3	
TOTAL	\$8.6 M	9.4	9.6	9.3	

#### \*\*Annualized

#### **Definitions:**

FMSD – Frequency Management Systems Division, Washington
PSD – Policy Support Division, Washington and Boulder had about equal number of staff
TAD – Telecommunications Analysis Division, Washington
ITS – Institute For Telecommunication Sciences, direct funding, Boulder
OA (ITS) – Institute For Telecommunications Sciences, other agency funding, Boulder
OH – Overhead

Numbers are approximate Overhead extracted from Division allocations

Appendix C Comparing Management Success of the Boulder and Washington Policy Support Divisions

After four years of policy research, Paul Polishuk, a senior member of the Commerce OT Policy Support Division in Washington D.C., presented a paper on Interdisciplinary Policy Research and Management at the special session on the Management of Interdisciplinary Policy Research, 141<sup>st</sup> Annual meeting of the American Association for the Advancement of Science in January 1975. He subsequently published his results in the IEEE Transactions on Engineering Management, Vol. EM-23, No. 2, May 1976.

Quoting from that article, Mr. Polishuk stated:

"Starting from a nucleus of six professionals, the organization (*PSD, Boulder and Washington*) grew to 54 over a three-year period, with one section of 20 located in Boulder, CO, the other 34 in Washington, D.C.

The Boulder operation has developed into a truly interdisciplinary group, consisting of economists, mathematicians, political scientists, engineers, marketing and lawyers working in a closely integrated fashion. They have moved into a nonterritorial envionment where there are excellent internal communications, team work, enthusiasm, and esprit de corps. No formal organization exists. The separation from the client located in Washington has not affected their ability to perform. They have made extensive use of communications media, such as audio and computer conferencing, to maintain communications with the sponsor.

The Washington-based operation has been functionally organized along the lines of the Office of Telecommunications Policy. There seem to be less team work, information flow and program coordination. There is no indication that there are better relations with the client, even though they are physically closer. There has been rapid turnover in both the management and staff."

## Appendix D Contrast of Theory Y and Theory X Management

Douglas McGregor, in "The Human Side of Enterprise" published by Penguin Business Library, London, 1960, introduced theory X and Theory Y management. X is the authoritarian approach to management that had rigid hierarchies, tight discipline and firm lines of power. Y is a more relaxed, freer approach where everyone is encouraged to participate. Management and workforce are not separated and the whole approach is more human.

1971	
January 7	POLICY ON AERONAUTICAL SATELLITE COMMUNICATIONS (FAA) (FAA)
May	Recommendations on satellite/cable mix (FCC) (see December 22, 1975)
July 8	Cabinet Cable Committee established (see January 16, 1974)
July 20	Began preparation for 1979 WARC error (see May 6, 1974)
August 19	*Broadband Cable Demonstration Study announced (see May 15, 1972)
August 19	Recommended 223-225 MHz for citizen band radio (FCC) //- (see December 27, 1974; March 29, 1972)
September 8	Radar spectrum engineering criteria established (Agencies)
September 9	Recommend need for interference standards for video equipment (FCC)
October 5	Recommended radio deregulation pilot program (FCC) (see November 1975; October 3, 1975)
October 28	*RECOMMENDED POLICY OF OPEN ENTRY FOR DOMESTIC SATELLITES (FCC) (see March 17, 1972)
November 15	SUMMARIZED ADMINISTRATION'S VIEWS ON FCC CABLE TELEVISION PROPOSALS (Congress)
December 6	Establishment of spectrum technical standards for Federal Government (Agencies)



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1972	
January 6	Began development of national policy on computer/ communications through contract study (see September 27, 1973)
February 1	Released First Year Summmary Activity Report
February 3	Coordination and approval of Federal program on control of potentially hazardous electromagnetic radiation (Agencies) (see April 29, 1975; May 20, 1974)
February 14	Proposed joint program on satellite communications for international civil aviation (FAA) (see January 11, 1971)
March 17	*Released studies on Open Entry DOMSAT Policy (FCC) (see October 28, 1971)
March 29	Recommended for a "General Public Radio Service" at 223-225 MHz for unfilled needs of a "nation on the move" (see August 29, 1971; December 27, 1974)
April 4	ANNOUNCED CHANGES IN EMERGENCY BROADCAST SYSTEM
April 14	*Began significant common carrier contract studies on (a) Economies of Scale, (b) Multipart Tariffs, (c) Uniform System of Accounts, and (d) Economics of Terminal Intercon- nection
	(see September 30, 1974; September 23, 1973)
April 24	Recommended against mandated consortium of space segment applicants (proposed by FCC) (see November 25, 1974)
April 24	Established Federal Government communications policy and planning council
May 15	*Released Broadband Demonstration contract study (see August 8, 1971)
June 20	50th anniversary of IRAC
August 3	*Released contract study of "Cost Analysis of CATV Components" by Resources Management Corporation (RMC)
November 7	Held first conference on communications policy research

1973	
January 15	Issued new Federal Government Manual on frequency management (Agencies)
February 26	ISSUED POLICY OBJECTIVES PAPER CONCERNING INTERNATIONAL INDUSTRY STRUCTURE
March 19	Proposed broadening changes to Communications Satellite Act of 1962 (see April 9, 1974; November 19, 1973)
March 21	URGED NATIONWIDE ADOPTION OF 911 EMERGENCY NUMBER (STATES) (see December 4, 1973)
March 21	Recommended reduction in TV reruns and prime time (see September 20, 1974)
May 23	*Recommended approval of AT&T DUV System, but with pre- condition to allow interconnection and resale (FCC) (see February 25, 1975; January 24, 1974)
June	<pre>*OTP recommends an experiment of user fees for Government spectrum</pre>
August l	Expressed need for copyright law interpretation and sports retransmission of sports events for cable TV (Pastore)
August 6	Expressed concern for privacy considerations in development of Federal information systems (see April 30, 1974; May 12, 1975; October 29, 1974, September 11, 1975)
August 17	*POLICY ON USE OF 900 MHz BAND FOR LAND MOBILE RADIO COMMUNICATIONS
September 14	Expressed concern about blackout of home sports events from television (FCC)
September 27	Released contract study on computer communications (see January 6, 1972)
October 12	Established program for coordinated planning of Government Communications (Circular 12, Agencies)

1973 (Cont'd)

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November 28	Frequency requirements established for emergency medical services (FCC) (see January 30, 1975)
October	PROPOSAL FOR ADDITIONAL VHF TELEVISION ALLOCATION (see May 14, 1974)
November 19	LEGISLATION PROPOSED FOR MODIFYING COMMUNICATIONS SATELLITE ACT OF 1962 (see March 19, 1973; April 9, 1974)
December 4	Issued handbook on Communications for 911 Emergency Number Communications (see March 21, 1973)

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1974	
January 7	Policy reducing Federal funding for communications satellite applications (Agencies) (see January 31, 1975)
January 16	*CABINET CABLE REPORT SUBMITTED TO THE PRESIDENT (see July 8, 1971)
January 24	*Recommended FCC inquiry as to need for regulating value added networks (VANS)
January 24	*Recommended FCC initiate inquiry into resale and shared use of common carrier services (FCC) (see February 25, 1975; May 23, 1975)
February 1	Issued draft guidelines for Federal agencies radio broadcasting "spots"
February 11	Released study by interagency audio-visual study group
February 25	*Recommended need for more careful evaluation of regional frequency allocation experiment (FCC)
April 1	Recommended standard radio brevity code for public safety
April 9	Legislation for modification of 1962 Communications Satellite Act forwarded to Congress (see March 19, 1973; November 19, 1973)
April 30	RECOMMENDED AGAINST PROPOSED REQUIREMENT FOR ALL RADIOS TO HAVE BOTH AM AND FM RECEPTION (Congress)
April 30	RECOMMENDED CURTAILMENT OF FEDNET GOVERNMENT DATA NETWORK PROCUREMENT (Agencies) (see August 6, 1973; May 12, 1975; October 29, 1974; September 11, 1975)
May 6	Specified agenda for U. S. participation in 1979 WARC (FCC) (see July 20, 1971)
May 14	VHF drop-in policy confirmed (FCC) (see October 1973)
May 20	Released report on dangerous biological effects of electromagnetic radiation (see April 29, 1975; February 3, 1972)

1974 (Cont'd)	
June 21	POLICY ON PROCUREMENT OF GOVERNMENT TELECOMMUNICATIONS FROM THE PRIVATE SECTOR (Circular 13, Agencies) (see June 5, 1975)
July 1	Recommended fuel for telecommunications be provided priority allocation by FEO
July 2	Recommended free broadcast time for major party political candidates not be constrained by equal time rules (Congress)
July 16	LEGISLATION FOR LONG-RANGE FUNDING OF PUBLIC BROADCASTING SUBMITTED (Congress) (see February 11, 1975)
July 30	*Whitehead testimony before Hart Committee urges increased competition in telecommunications industry
September 20	Recommended experiment significantly reducing anti-siphoning rules (FCC 19554)
September 20	Recommended repeal of prime time rules (FCC 19622) (see March 21, 1973)
September 23	New programs in spectrum management in response to GAO Report (Congress) (see September 29, 1975)
September 23	Released contract study concerning common carrier depreciation practices and uniform system of accounts (FCC) (see September 30, 1974; April 14, 1972)
September 30	Recommended significant modification of common carrier uniform system of accounts (FCC) (see April 14, 1972; September 23, 1974)
October 10	Recommended against continued extension of Government frequency for metroliner experiment (DOT) (see October 6, 1975)
October 22	RECOMMENDED AGAINST EXTENDING MESSAGE SWITCHING CAPABILITY IN CRIME INFORMATION COMMUNICATIONS SYSTEMS (see May 12, 1975; August 6, 1973; April 30, 1974, September 11, 1975)

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1974 (Cont'd)	
November 5	Announced National Emergency Readiness Plan for communications
November 18	*Supports RCA Alaska Communications Plan as meeting Federal Government requirement, and requirements unique to Alaska (FCC)
November 25	*Concern about proposal to require, rather than permit, satellite mergers and anti-competitive potential of IBM/COMSAT merger (see April 24, 1972)
December 27	Supported compatibility between citizen radio Class E 223-225 MHz allocation and Government operation (see August 29, 1971; March 29, 1972)

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1975	
January 13	*POLICY OF VHF WEATHER WARNING SYSTEM FOR NATIONAL EMERGENCY HOME WARNING
January 30	Requests inclusion of new emergency medical communications standards in FCC Rules (FCC) (see November 28, 1973)
January 31	Organized Federal committee to evaluate satellite technology applications (Agencies) (see January 7, 1974)
February 3	Warning to Federal agencies concerning underwriting public television (Agencies)
February 11	New legislation concerning public television funding submitted to Congress (Congress) (see July 16, 1974)
February 25	*RECOMMENDED THE OPPORTUNITY FOR RESALE AND SHARED USE OF COMMON CARRIER SERVICES (FCC) (see January 24, 1974, May 23, 1973)
February 1975	*OTP Paper released, "Television Distribution in Rural Areas"
April 14	Concern expressed on inability of U.S. to present unified front in international discussions and negotiations
April 24	*RECOMMENDED PROVIDING THE OPPORTUNITY FOR INTERCONNECTION TO THE COMMON CARRIER COMMUNICATIONS SYSTEMS (FCC 20003)
April 29	Announced consolidated Federal research on the biological effects of electromagnetic radiation (see February 3, 1972; May 20, 1974)
May 12	Requested Justice Department to stop FBI from enhancing switching capability on crime information communications systems (see October 29, 1974; August 6, 1973, April 30, 1974, September 11, 1975)
June 5	*Initiated contract study to stimulate private sector competition in Federal communications procurement (see July 15, 1974)

1975 (Cont'd)	
June 26	*Announced study on potential on additional services for television (see January 1976)
July 14	Announced study of the potential impact of new technology on radio spectrum utilization
August 28	Organized committee to analyze U. S. posture in telecommunications exports
September 10	Announced contract study to reduce number of Government navigation systems (Agencies)
September 11	Released contract study on legal protections of privacy (see August 6, 1973; April 30, 1974, May 12, 1975; October 29, 1974)
September 17	Recommended against increasing FCC time for suspending tariffs to nine months (Congress)
September 29	Initiated Government career program in spectrum management (see September 13, 1974)
October 3	*Recommended broadening proposed experiment on relaxation of Fairness Doctrine in the top 10 radio markets (FCC) (see October 5, 1971; November 1975)
October 6	Grant of one-month additional extension on use of Government frequency for metroliner communications experiment (see October 10, 1974)
October 28	Concern expressed that Hawaii must be integrated into mainland communications system
October 29	Testified at McDonald Congressional Hearing on the need for competition in parts of the common carrier system (Congress)
November	*Announced intent to draft legislation for deregulation experiment in radio (Congress) (see October 5, 1971; October 3, 1975)
December 1	Organized advisory committee on improving Government and private sector cooperation in telecommunications R&D
December 22	RECOMMENDED ELIMINATION OF SATELLITE/CABLE FILL MIX REQUIRE- MENT FOR INTERNATIONAL COMMUNICATIONS (FCC) (see May 1971)

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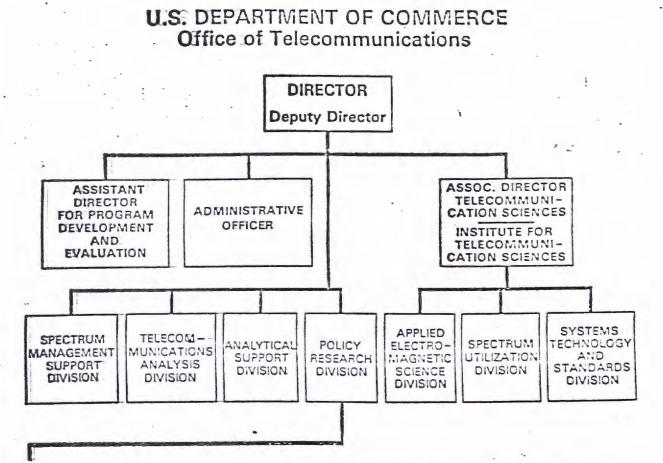
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1976January 15Organization of Pacific Telecommunications ConferenceJanuary 28\*Released DRI contract study on Add-On Services for<br/>Television<br/>(see June 26, 1975)

# **Boulder Policy Support Division Research 1971-1976**

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The Policy Research Division shall, as requested by the Office of Telecommunications Policy, provide in-depth, interdisciplinary research looking toward the understanding, development, and effective implementation of present and potential national communications policies. As such, it shall:

- Analyze emerging communications policy issues and assemble data and perspectives bearing on these issues;
- 2) Develop: optional approaches for the resolution of the issues;
- 3) Evaluate alternatives as to their technical, economic, social, and political ramifications and as to the ease of implementation of these alternative policies;
- 4) On the basis of its analysis and evaluation, recommend a choice of alternatives to the Office of Telecommunications Policy; and
- 5) Be responsive to occasional short-term analytical, computational, data search, and data compilation tasks formulated by the Office of Telecommunications Policy.

## POLICY RESEARCH DIVISION SKILLS MIX

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## Professional

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Economics Engineering Law Mathematics Philosophy Political Science Social Sciences

## Research Assistance

Business Computer Science Economics Education Law Philosophy Science

# COMMON CARRIER: LOCAL INTERCONNECTION

November 1971	Interconnection of Customer-Provided Telephone Sets Martin B. Gray
December 1971	Electrical Hazards Associated with Customer-Provided Terminal Equipment Martin B. Gray
April 1972	Station Connection Costs and Procedures Martin B. Gray
June 1972	Revenue Loss Attributable to the Time Lag Between Service Orders and Station Connection Martin B. Gray
August 1974	DDS Interconnection Martin B. Gray
Tebruary 1975	Bell System Separations Methods for Independent Telephone Companies Russell C. Cline
April 1975	The Interconnection Studies of NARUS and NYPSC: Some Comparisons and Conclusions Donald R. Ewing
May 1975	Indications of Cross-Subsidy in the New York DSC Interconnection Study Donald R. Ewing
May 1975	Background Analysis 20003 James Alleman
June 1975	The Impact of Interconnection: The Role of Separations Donald R. Ewing
October 1975	A Review of the Presentation by M. G. Killoch on "Alternative Approaches Cost of Pricing" Donald R. Ewing
November 1975	Some Thoughts Concerning OTP's Response to USITA's Study on the Impact of Competition Donald R. Ewing

# COMMON CARRIER: LOCAL INSTALLATION

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January 1973	Rate Change in the Colorado Mountain States Telephone Telegraph Company Sharon K. Black
January 1973	Colorado PUC/Mountain Bell Increased Telephone Installation and Move Charge Sharon K. Black
June 1973	Capitalization vs. Expensing Installations: A Theoretical Approach Jim Alleman
June 1973	Impact of Colorado's Revised Telephone Installation Rates Sharon K. Black
July 1973	Cross-Subsidy - The Case of the Extension Phone Jim Alleman
December 1973	Impact of Telephone Installation Rate Changes after One Year Sharon K. Black
April 1974	An Analysis of the Demand for Telephone Service (A Case Study Reviewing the 1972 Installation Rate Change in the State of Colorado) Sharon K. Black
June 1974	An Analysis of the Impact of the 1972 Telephone Installation Rate Increase in Colorado Sharon K. Black
June 1975	Colorado: A Case Study in Cost-Related Installation Rates Sharon B. Keefer and Peter V. Tryon
September 1975	Increased Telephone Installation Rates: A Statistical Analysis of Colorado's 1972 Rate Change, with Peter V. Tryon (same report with minor revisions sent forth in October, 1975 for OT Report Printing) Sharon Black-Keefer

# COMMON CARRIER: LOCAL ECONOMICS

:

May 1974	Pricing Structure of Local Telephone Service Jim Alleman
June 1974	The Demand for Local Telephone Service Jim Alleman
January 1975	Florida Public Service Commission Docket 73155-TP (Telephone Company Advertising) A. C. Miller
February 1975	Short Review of Interstate WATS Burgette Hart
February 1975	A Brief Overview of Intrastate WATS Burgette Hart
May 1975	Quality of Service-Existing Guarantees Sharon B. Keefer
May 1975	The Cost of Basic (Local) Exchange Service POLICY SENSITIVE James H. Alleman
May 1975	Docket 18920 - Issue D POLICY SENSITIVE M. B. Gray, S. Black-Keefer, R. Cline
January 1976	Pricing Strategies: General Linear Formulations for Stand Alone, Comparison and Consumer's Surplus Prices Donald R. Ewing
January 1976	The SAI Contract: Observations and Comments Donald R. Ewing
January 1976	Policy Analysis, Modeling and the SAI Network Analyzer Donald R. Ewing

## COMMON CARRIER: LOCAL DISTRIBUTION

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January 1972	Short-Haul Telecommunications L. E. Wood
March 1973	FCC Docket 18920Local Distribution Dale N. Hatfield

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November 1975

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Policy Implications of Multipoint Distribution Service A. C. Miller

COMMON CARRIER: LONG-HAUL SPECIALIZED SERVICES

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August 1973	Value-Added Communication Service Bob Merritt
October 1973	Value Added Networks J. Robert Merritt
April 1974	Value Added Network Services, Market Characteristics James W. Hart
April 1974	An Index to the CCSA Network Data Base Steven O. Rosen
June 1974	An Initial Look at VANS Breakeven Data James W. Hart
June 1974	Estimate of VANS Message Costs of TWX/Telex Service James W. Hart

## COMMON CARRIER: LONG-HAUL RESALE

- September 1972 Classification of Service: Identification of Existing and Potential Applications and Status at FCC of Commercial Telecommunications Brokerage Activity Vic Toth and Barbara Widick
- September 1972 The Function of Arbitrage in the Foreign Exchange Market Barbara Widick
- December 1972 Freight Forwarding Regulations Barbara Widick

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October 1974 Implications of Resale of Private Line Services Jim Alleman, C. A. Baldwin, M. B. Gray, D. Hatfield POLICY SENSITIVE

January 1975 Comments on AT&T Projected Shifts due to Resale/Sharing Donald R. Ewing

February 1975 Legal Issues of Docket 20097 Charles Baldwin

February 1975 Economic Consideration of Questions Raised by Docket 20097 Jim Alleman

August 1972 Cross-Subsidization Jim Alleman Critique of "Interim Report: Conceptual Framework Multi-part October 1972 Tariffs: Feasibility and Desirability, of Implementations" Jim Alleman Multi-Part Tariff November 1972 James H. Alleman Critique of the Final Report on Multipart Tariffs by February 1973 Faucett and Associates Jim Alleman Cross-Subsidization: A Literature Review March 1973 Jim Alleman Comment on Economies to Scale Paper June 1973 Jim Alleman Issues in FCC Docket 19129 June 1973 Jim Alleman The Long Line Message Telephone Demand Model (the Array Model) July 1973 A Critique Jim Alleman October 1973 Usage Sensitive Tariff Study - An Approach Jim Alleman Critique of "Additive Nonhomogeneous Production Function November 1973 in Telecommunications" by E. F. Sudit James H. Alleman Cross-Subsidy -- The Case of the HiLo Tariff January 1974 Jim Alleman Critique of SAI Report R73-40 (Revised 2/22/74) February 1974 Jim Alleman and M. B. Gray A Critique: AT&T Market Research Studies on Usage Sensitive April 1974 Pricing Barbara Widick

COMMON CARRIER: LONG-HAUL ECONOMICS

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COMMON CARRIER: LONG-HAUL ECONOMICS (Cont'd) April 1974 Further Examination of the HiLo Private Line Tariff ADMINISTRATIVELY RESTRICTED Dale N. Hatfield June 1974 An Analysis of HiLo Question 2 Dale N. Hatfield December 1974 Critique of "Extension of Cross-Subsidy Model: Prepared by Systems Planning Corporation James H. Alleman March 1975 Analysis of Costs per Voice Equivalent Channel per Mile-Month for Several Commercial Microwave Systems Versus Some of the AT&T Rates James W. Hart March 1975 A Comparison of AT&T's TELPAK and Hi-Density Tariffs Sharon K. Black May 1975 The Postal Service and Telecommunications POLICY SENSITIVE C. A. Baldwin August 1975 Comparison of Long-Haul Microwave and Cable Facility Costs of AT&T Long Lines James W. Hart November 1975 Some Theorems on Industry Structure in a Multiproduct Market Donald R. Ewing November 1975 Calculations of Elasticities, Vectors and Matrices associated with SPC's First Report James H. Alleman November 1975 A Note on SPC Demand Function Estimation Donald R. Ewing

# MOBILE AND PERSONAL COMMUNICATIONS

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February 1972	Program Planning Summary Mobile Communications Dale N. Hatfield
March 1972	Land Mobile RadioTechnological Alternatives and Implications Gene G. Ax
March 1972	Land Mobile Radio SpectrumRequirements and Implications, Tulsa, Oklahoma Area Dale N. Hatfield
April 1972	A Look at Simulcast FM Voice Transmission Gene G. Ax
May 1972	Impact of Using Four Channel Sets Instead of Seven as Initially Proposed by the Bell System for their HCMTS Gene G. Ax
May 1972	Basis for License Fees for Government Frequencies Donald R. Ewing
May 1972	A Method to Estimate Maximum Number of Cars Active in a Specified Area Using Traffic Counts and Some Characteristics of the Area W. B. Ganter
May 1972	Comments on "LMR Policy Foundation" Jim Alleman
June 1972	Comments on "National Policy Guidelines (Draft)" Dale N. Hatfield and Jim Alleman
June 1972	Message Unit vs. Block Pricing in LMR Telephone Systems Jim Alleman
July 1972	The Allocation of Spectrum Under FCC Docket 18262 Jim Alleman
July 1972	Mobile Communications Issue Paper for FY74 Budget Dale N. Hatfield
<b>July 1972</b>	Determination of the Amount of Vehicular Traffic in a Metropolitan Area James Crary
August 1972	Critique of "Measurement and Analysis of Some Economic. Effects of Land Mobile Radio Communications" Jim Alleman
August 1972	LMR Status Report Dale N. Hatfield

MOBILE: LAND MOBILE RADIO (Cont'd)

August 1972	The Impact of a Reduced Frequency Allocation on the AT&T Cellular System Dale N. Hatfield
August 1972	Notes of the Issue of WCC Supplied Dispatched Service Dale N. Hatfield
September 1972	LMR Technological Alternatives and Implications (Revised) Gene G. Ax
September 1972	Land Mobile Radio Cost Analysis Dale N. Hatfield
September 1972	Capital Requirements for AT&T's High Capacity Cellular System Jim Alleman
October 1972	Capital Requirement of AT&T's Land Mobile Systems Jim Alleman
October 1972	Land Mobile Study (POF) Dale N. Hatfield
December 1972	Automatic Vehicle Monitoring (AVM) System Jim Alleman
December 1972	Comments on "Automatic Vehicle Monitoring (AVM) Systems for Law Enforcement Use: A Review of Current Technology" by Philip Cheilik Jim Alleman
January 1973	First Draft Policy Letter on AVM (POF) Jim Alleman
March 1973	Computational Methods for the Poission, Erlang B and Erlang ( Traffic Distribution for Large Numbers of Channels Donald R. Ewing
May 1973	Measures of Spectral Efficiency in Land Mobile Radio Dale N. Hatfield
May 1973	A Simulator of Mixed Direct and Store/Forward Trunked Traffic Donald R. Ewing
May 1973	Comments on "LMR Policy Foundations" Jim Alleman

# MOBILE: LAND MOBILE RADIO (Cont'd)

Notes on Citizen Band Radio September 1973 Dale N. Hatfield Policy Implications of the Regional Frequency Management System December 1973 Dale N. Hatfield Policy Implications of the Regional Frequency Management February T974 System (Revised) Dale N. Hatfield Confidence in Channel Utilization Estimates February 1974 Gene G. Ax National Paging System - Part of the VANS Market April 1974 James W. Hart One-Way Paging May 1974 Gene G. Ax and Dale N. Hatfield Docket 18262 Channel Spacing July 1974 Gene G. Ax Pseudo Common Carriers and Related Issues July 1974 Charles A. Baldwin Docket 18262 Channel Spacing (Update of) October 1974 Gene G. Ax Regulated Competitive Communications Services May 1975 POLICY SENSITIVE C. A. Baldwin One-Way Paging -- Background Paper Summarizing October 1975 Final Results on this project Gene-G. Ax Personal Communications Task October 1975 James W. Hart

# DOMESTIC SATELLITE

October 1971	Domestic Satellite Orbit/Spectrum Utilization Dale N. Hatfield
October 1971	Domestic Satellite Orbit/Spectrum Utilization Supplement Dale N. Hatfield
December 1971	A General Analysis of Domestic Satellite Orbit/Spectrum Utilization Dale N. Hatfield
August 1972	Technical and Economic Trade-Offs for the Geostationary Orbit Communications Research Russell B. Chadwick
September 1972	A Computer Program for Plotting Geostationary Communications Satellite Coverage RA. McLean
October 1972	Summary of the Domestic Communication-Satellite Applications Barbara Widick
December 1972	Domestic Satellite Policy and its Relevance to Educational Uses of Satellites Dale N. Hatfield
April 1974	Comments on RCA and Stanford Task Force Submission to State of Alaska Suitable Ways to Provide Communication to Bush Communities Gene G. Ax
June 1974	Domestic Satellite Applications and Development, From June 19, 1972 to June 3, 1974 A. C. Miller
September 1974	Domsat Systems Chronology: Hughes, GTE, AT&T, Comsat, MCIL, CML, IBM/Comsat (October 1970-August 1974) A. C. Miller
December 1974	Domestic Satellites: The Canadian Experience with Telesat Canada A. C. Miller
January 1975	GSAT/AT&T Joint Satellite Venture: Legal and Regulatory Actions, september 30, 1974 to January 22, 1975 A. C. Miller

# AWARENESS: COMMON CARRIER

March 1972	Continental Telephone Data Martin B. Gray
September 1972	Wireline Common Carrier Coverage in the United States Burgette Hart
October 1972	Contract Proposal Concerning Company Profiles Martin B. Gray
<b>J</b> anuary 1973	Telephone Operating Company DataFour Volumes Burgette A. Hart
January 1973	Catalog of Telephone Tariff Restrictions Sharon K. Black
June 1973	Telephone Tariff Restrictions Sharon K. Black
August 1973	Profiles of Telex/TWX Customers Sharon K. Black
August 1973	Second Summary of Telephone Tariff Restrictions - Private Line Tariff Sharon K. Black
November 1973	The New Direction in Telecommunications Regulations Jim Alleman
June 1974	AT&T Microwave Radio and Cable Designations J. W. Hart and W. Bolter
May 1975	A Critique of "Cost Allocation and Monopoly" with an Extension of the Discrimination Model James Alleman
December 1975	Cost Criteria for Justification of Monopoly Donald R. Ewing

# BROADCAST TELEVISION

May 1974	DRI Contract on Phase III of Broadband Communications in Rural Areas Microwave Relay Considerations James W. Hart
May 1974	Critique of DRI May 1974 Draft Report on Broadband Communica- tions in Rural Areas Martin M. Gray
May 1974	Addendum to the Critique of the DRI May 1974 Draft Report on Broadband Communications in Rural Areas Martin B. Gray
November 1974	Technical and Cost Factors in Low Power Television Broadcast Transmitters and Translators James W. Hart
December 1974	Rural Area Translators C. A. Baldwin
December 1974	Television Service in Rural Areas Barbara Widick
December 1974	Low Power TV Transmitter Reliability Available and Case Experience of Unattended Operation James W. Hart
January 1975	Public Acceptance of Television as a Source of Entertainment, Education, and Information Barbara Widick
February 1975	Technical Considerations in Improved Sound and Add-On Signalling Systems for TV Gene G. Ax
January 1976	Frequency Assignments and Power Allowable for VHF/UHF Translators James W. Hart

### BROADCAST RADIO

December 1974	A Cursory Look at the Economics of Broadcasting, Networking, and Small Stations A. C. Miller
March 1975	License Renewal Bills of the 94th Congress C. A. Baldwin
October 1975	A Note on Clear Channel Radio Stations A. C. Miller

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#### CATY: REVIEW OF CURRENT REGULATION

August 1974	Evaluation of Current CATV Policy Subtask I - Review of Data Availability Sharon Black, Patty Kellner, and Joanne Williams
November 1974	Initial Draft of Request for Proposals Concerning Evaluation of CATV Public Policy

January 1975 CATV Public Policy Task Description Sharon Black, Jim Alleman, and Patty Kellner

Jim Alleman and Patty Kellner

January 1975 A Review of Recent Developments in Copyright Joanne Williams

February 1975 Cable Television Regulation--A History of the Following Areas: Exclusivity, Minimum Service, Additional Service, Leapfrogging, Minimum Channel Capacity, Access Channels, Program Origination and Copyright Patricia A. Kellner and Joanne Williams

March 1975 Cable Television Regulation and the First Amendment Charles A. Baldwin

January 1976 A Summary of Selected CATV Regulations Since 1962 Joanne Williams and Patricia Kellner

# CATV: DISTRIBUTION COSTS

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February 1972	CATV Amplifiers Richard Espeland
February 1974	Preliminary Survey of TV Program Distribution Costs Sharon K. Black and Dick Espeland
September 1974	CATV Networking Costs James W. Hart
November 1975	Cost of Wiring the Nation A. C. Miller

#### CATV: PROGRAMMING

July 1972 Two-Way Services for Broadband John Messerschmitt

- September 1973 Cable Services Study Sharon K. Black
- September 1973 Broadband Software Costs Sharon K. Black

May 1974 DRI Contract on Phase III of Broadband Communications in Rural Areas Microwave Relay Considerations James W. Hart

May 1974 Critique of DRI Draft Report on Broadband Communications in Rural Areas Martin B. Gray

May 1974 Addendum to the Critique of the DRI May 1974 Draft Report on Broadband Communications in Rural Areas Martin B. Gray

April 1974 Programming Public Service Channels: A Discussion of Possible Program Outlines and Associated Costs Sharon K. Black

#### CATV: FINANCIAL MODEL

	• :
November 1971	Sample Run Jerry Partch
June 1972	OTP Cable Television System Financial Model Program Description J. E. Partch and R. J. Fisher
April 1973	CATV Economies of Scale Steven Rosen
April 1973	Improvements in the "OTP Cable TV System Financial Model" Steven Rosen
January 1974	User's Guide to MITRE's Cable TV Financial Performance Model Nick Ourusoff and Jim Washburn
February 1974	CAT¥ Financial and Operational Rules of Thumb Dick Espeland
May 1974	Revision of "CATV Financial and Operational Rules of Thumb" Richard H. Espeland
December 1974	A Comparison of Economic Cable Models Data Inputs A. C. Miller
January 1976	User's Guide to the Cable Financial Performance Model <b>Ronald Ri</b> chter and Dorothy Duran

#### CABLE DEMONSTRATION

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<b>July 1972</b>	The Role of the Government in the Development of Two Way Interactive CableA Thought Piece John Messerschmitt
September 1973	BCS Demonstration Program: Preliminary Observations POLICY SENSITIVE M. Gray, S. Black, R. Espeland, J. Messerschmitt
November 1973	CATV Demonstration Program Funding Precedents: Interim Finding Steven O. Rosen
December 1973	Funding Precedents for the Cable Demonstration Project Barbara Widick
February 1974	Program Outlines and Associated Costs for Six CATV Public Ser- vice Channels on a Cable TV Demonstration Project Sharon Black
March 1974	Critique of Cosmos Engineers, Inc., Report on BCS Demonstration Implementation M. B. Gray, R. H. Espeland and E. K. Smith
<b>June</b> 1974	Critique of "Broadband Communications System Demonstration Concept" R. H. Espeland, M. B. Gray, E. K. Smith and R. A. Richter

## CATV: PAY-TV

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August 1972	A Projection of Pay Cable Programming Based on a Study of the Magazine and Radio Industries John Messerschmitt
September 1972	A Note on Pay Cable Revenue
June 1973	Workstatement for Pay TV Contract Jim Alleman
January 1974	STV - Critique of SRI's Proposal Jim Alleman
June 1974	The Toledo Pay Television Telephone Survey The Methodology Patty Kellner
August 1974	The Methodology of the Pay Television Telephone Survey Patricia Kellner
September 1974	Critique of SRI Pay Study James Alleman
November 1974	Critique of "Assessment of Demand for Pay Television Under Current and Alternative Regulations" James Alleman
December 1974	Reconditioning of the Pay TV Demand Study James Alleman
March 1975	Executive Summary Analysis of Consumer Demand for Pay TV Barbara Widick
June 1975	Analysis of the Viacode Pay TV Data James Alleman

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#### CATV: TUTORIAL AND THOUGHT PAPERS

May 1972 Monopoly vs. Diversity in Cable Television Sharon K. Black

March 1973 Extending Personal Freedom Through Technology of Cable John Messerschmitt

March 1973 The Courts and Personal Freedom John Messerschmitt

December 1973 Vertical Integration: A Case Study of the Motion Picture Industry Barbara Widick

January 1974 Vertical Divestiture Jim Alleman

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January 1974 Corporate Divestiture of a Vertically Integrated Firm Jim\_Alleman

April 1974 The Effect of Imported Signals on the Value of Television Time Donald R. Ewing

November 1975 The Effect of Changes in the Penetration of CATV Systems on Their Rate of Return Joanne L. Williams and Sharon Black-Keefer

## AWARENESS: CATV

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February 1973	CATV Data BaseVolume ISystem Statistics for 20 Largest Systems John Messerschmitt
March 1973	CATV Data BaseVolume IIIBasic Data on Organizations Providing Subscription Television John Messerschmitt
July 1974	CATV Data Base: User's Guide for 1971 Form 326 Data Files Ron Richter
March 1975	CATV System Status: An Analysis of the Industry Sharon Black-Keefer
April 1975	Cable Television Systems: A Study of the FCC's 1974 Information Sharon Black-Keefer
September 1975	CATV System Analysis Sharon Black-Keefer
October 1975	Cable Television Systems: A Revised Study on the FCC's 1974 Information Sharon Black-Keefer
November 1975	Revised CATV System Analysis Sharon Black-Keefer
November 1975	Analysis of CATV Systems in FCC Market, Code 1 Sharon Black-Keefer
November 1975	System Characteristics of CATV Operation in FCC Market, Code 2 Sharon Black-Keefer
January 1976	FCC Market Code 3: CATV System Characteristics Sharon Black-Keefer

## LONG-TERM SPECTRUM POLICY

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October 1971	Spectrum Resource Allocation Leslie A. Berry and Donald R. Ewing
January 1972	Metropolitan Spectrum Availability Study Leslie A. Berry
March 1972	Communications Value of the Geostationary Orbit Donald Ewing
July 1972	The Procedure for Obtaining a Broadcast License in the AM, FM and VHF-TV Bands Linda Kinney
August 1972	The Shadow Price of Spectrum Jim Alleman
August 1972	Speçtrum Use Measures Donald R. Ewing
August 1972	FCC Fee Schedule: Principles Used in Setting Fees Leslie A. Berry
October 1972	Measures of Spectrum Use Leslie A. Berry and Donald Ewing
October 1972	Spectrum Congestion Function Quantifies Metropolitan Spectrum Availability Leslie A. Berry
November 1972	A Systems-Specific Unit of Measure of Spectrum Space Use Leslie A. Berry and Donald R. Ewing
November 1972	Slow Auction Process Steven Rosen
November 1972	Analogy of Spectrum Charges Steven Rosen
January 1973	Metrics for Spectrum-Space Usage Donald R. Ewing and Leslie A. Berry
November 1974	OT Report: Shadow Price of Electromagnetic Spectrums: A Theoretical Analysis Jim Alleman

### GOVERNMENT COMMUNICATIONS

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March 1973	Government Telephone Systems Donald R. Ewing
August 1973	Alternatives to the Manual Telephone Call List of the Local Weather Forecaster Donald R. Ewing
February 1974	The Federal Telecommunications System - A Statutory Viewpoint Donald R. Ewing and James W. Hart
February 1974	Background Information on the Federal Telecommunications System Donald R. Ewing, Burgette Hart, and Roger Salaman
March 1974	Multiplexing in Data Transmission Networks Jim Walker
April 1974	Equipment and Techniques in Teleprocessing R. H. Espeland
July 1974	Data Communications Tariff Summary Sharon K. Black
September 1974	Library Search Summary and Commentary Batch to Interactive Harold Heater
September 1974	A Critique of Federal Property Management Regulation 101-32.11 "Data Communications Support for ADP Systems" Donald R. Ewing
September 1974	Justification of Data Communications-Strategy for Industry Interviews Donald R. Ewing and Harold Heater
September 1974	Private Supply vs. Governmental Supply of Telecommunications Services James H. Alleman
October 1974	A Critique of Federal Management Circular 74-5 "Management, Acquisition and Utilization of Automatic Data Processing" Donald R. Ewing
November 1974	Terminal Classification C. A. Baldwin

## GOVERNMENT COMMUNICATIONS (Cont'd)

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November	1974	A Compendium of Regulations Concerning Federal Use of Data Communications Joanne Williams
November	1974	Estimation of Federal and Defense Data Communications Costs Donald R. Ewing
November	1974	Justification of Data Communications-Candidate Firms for Interview Donald R. Ewing and Harold Heater
November	1974	Data Networks Analysis Bibliography Harold Heater
November	1974	Proposed Federal Data Networks Harold Heater
November	1974	Tools for Evaluation of Data Networks Harold Heater
November	1974	Potential Savings in Data Transmission: Some Examples Sharon K. Black
November	1974	Guidelines for Conversion from Batch to Interactive: Review of Current Policy Nick Ourusoff
December	1974	Justification of Data Communications-Plan for Industry Interviews Donald R. Ewing and Harold Heater
December	1974	Data Communications Termination Charges Sharon Black-Keefer
April 19	75	Geographic Distribution of Competitive Data Communications Services Sharon B. Keefer
April 19	75	Proposed Federal Computer Communication System Harold Heater

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### WARNING

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December 1971	Preliminary Cost-Benefit Analysis of Home Warning System for National Disaster Leslie A. Berry
June 1972	Weather Disaster Warning Systems Barbara Widick
November 1972	Patent and Advertising Aspects of DIDS Linda Kinney
January 1973	Technical Factors Concerning the Use of CATV Pilot Tones to Distribute Warning Information R. H. Espeland
January 1973	Telephone Warning System Reassessment Martin B. Gray
January 1973	A Benefit Cost of a Quick Reaction Weather Warning System Jim Alleman
February 1973	DCPA Contract, DIDS Home Receiver Development Steven Rosen
April 1973	Home Warning Receiver Cost and Distribution Considerations Gene G. Ax and Steven Rosen
May 1973	Progress Report Plus Time/Effort Estimates for the Spoofing/ Jamming Task of the Home Warning Receiver Program Gene Ax
June 1973	Cable Penetration and its Impact on Home Warning Policies Barbara Widick
August 1973	Susceptibility of DIDS Home Warning Receivers to Spoofing Signa POLICY SENSITIVE Gene G. Ax
August 1973	Draft: A White Paper on Home Warning (POF) POLICY SENSITIVE Steven O. Rosen
January 1974	Revision of Warning Group Report: Executive Summary May 1973Appendices - January 1974 Barbara Widick
January 1974	Subscriber Response Evaluation of Alternative Warning Procedure Barbara Widick and Carlos Rozo
January 1974	Alternatives in Home Warning (POF) Steven O. Rosen

WARNING (continued)

February 1974	Criteria for the Dissemination of Warning Information Barbara Widick
February 1974	Utilization Concepts of Alternative Warning Systems Barbara Widick
March 1974	Population Coverage by VHF/FM Systems Jim Walker
March 1974	Initial Look at the 'Spoofability' of NOAA VHF/FM Alerting Receivers Gene G. Ax
March 1974	Towards a New Policy in Home Warning POLICY SENSITIVE Steven O. Rosen

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## AWARENESS: FEDERAL TELECOMMUNICATIONS

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October 1972	Intra-Government Agency Funding of Telecommunications Tasks Tom Huffaker
July 1973	Government Functions and the Role of Telecommunications Barbara Widick
January 1974	Telecommunications and Energy: An Overview Steven Rosen
April 1974	Information Systems on Federal R&D Contracts in Telecommunications Donald R. Ewing
November 1974	Preliminary Overview of Defense Telecommunications Burgette A. Hart
December 1974	A Manual of Telecommunications in the Federal Government Donald R. Ewing, Barbara Widick, Burgette Hart, Rob Fleming
April 1975	Coordination of Government Telecommunications Donald R. Ewing

#### INTERNATIONAL

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December 1971	Submarine Cables and Communitations Satellites: Some Recent Developments Sharon K. Black
January 1972	Hawaiian (International) Question: A Brief Survey of the Problem and the Current Pacific Communications Situation Sharon K. Black
May 1972	Including Hawaii in a U. S. Domsat System: The Economic Political Impact on Intelsat Sharon K. Black
June 1972	Preliminary Briefing on Pacific Basin Communications Dale N. Hatfield
July 1972	Analysis of Pacific Basin Satellite Baseline System Steven Rosen and Gene Ax
October 1973	An Illustration of Remote Area Communications Satellite Service for the Pacific Basin Gene Ax, Steven Rosen, Dale Hatfield
October 1973	Pacific Basin and Communications Satellite Study Dale Hatfield, Gene Ax, Steven Rosen

#### INTERNATIONAL TRADE

December 1972	The Export Potential of Cable Television Equipment, Technology and Components in Europe Sharon K. Black
January 1973	The Effect of Domestic Policy Options on International Communications and Equipment Trade Sharon K. Black
December 1973	The Export Potential of Cable Television Equipment, Technology and Components in Europe Sharon K. Black
January 1974	Corporate Income Tax and Value Added Tax: Some Implications in International Trade Carlos Rozo
August 1974	OI Report: Cable Television for Europe Sharon K. Black
January 1975	A Survey of Non-Tariff Trade Barriers for Microwave Radio ar Two-Way Radio Equipment James W. Hart

## PRD CONTRIBUTIONS TO OTP POLICY ACTIVITIES

The following section identifies certain OTP policy activities and the supporting analyses undertaken by PRD. The working papers listed for each effort represent the policy research which went into the development of OTP's policies.

When PRD activities are initiated, the final direction of OTP's policy is not necessarily known. Thus, PRD activity is not specifically aimed toward policy output, but in many cases the results serve as input to the FCC, such as in docket responses, or they serve as valuable background information in support of OTP's policy decisions.

This listing of working papers is intended to indicate the type of analysis and effort that supports and OTP policy response. However, these papers were not prepared exclusively for the activities listed, as many are relevant to other areas and were instrumental in uncovering other substantive policy issues.

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# FCC DOCKET 20003: THE ECONOMIC IMPACT OF COMPETITION

In April 1975, OTP filed on Docket 20003 with the FCC. There was close interaction between OTP (Hatfield and Homet) and PRD in developing the filing. It would be helpful to use this filing as an example of the work that goes into one of these filings and how PRD and OTP are able to participate in major issues undertaken by the FCC. In addition, it shows that the issues OTP has been working on since 1971 are relevant, valid and significant enough to become a major FCC inquiry. The preliminary work which was done by PRD served as background to OTP's submission. This work can be divided up into the areas of Terminal and Specialized Carrier Interconnection, Separation, Cross-Subsidy, and Usage Sensitive Pricing --including Installations.

Much of this work was, and is, used for more than simply responding to Docket 20003, but the docked served as a forum for some of OTP's policy considerations. It is useful to note the broad area of activities that are involved in developing OTP's filing. Sometimes we lose perspective in the final rush to release a major policy paper. The result of such an effort draws upon the backgrounds and research of many individuals. Their interaction with one another in the interdisciplinary environment at PRD is critical.

Of course, OTP could have filed in Docket 20003 without the background support indicated by the working papers, but how much depth would the filing have? Would the analysis have been as supportable?

Attached, by area, are the numerous working papers which provided background material used in Docket 20003.

# PRD's Efforts Involved in Filing Docket 20003:

When it became obvious that OTP had substantive comments that it could make to the docket, we began working on specific areas and refining our work to address the particular issues raised by Docket 20003. This effort is summarized by the following working papers:

#### DOCKET 20003 Cont'd

"Summary of the Issues in FCC Dockets 19896, 20003, and 20097," G. Ax, C. A. Baldwin, S. Black, R. Gabel, M. Gray, D. Hatfield and A. C. Miller, October 4, 1974.

"Background Analysis 20003," J. Alleman, May 1975.

"The Interconnection Studies of NARUC and NYPSD: Some Comparisons and Conclusions," D. Ewing, April 1975.

#### Following the Filing:

Once the filings to Docket 20003 were completed, PRD reviewed the filings and allegations of the common carriers. Again, this was accomplished by applying work that we had done in the past and drawing upon it for this exercise.

In addition, OTP's filing indicated that we would be working on certain areas and would forward these studies to the FCC upon their completion. These studies include Cost Allocation, Telephone Infrastructure, Usage Sensitive Pricing, and Separations.

Listed below are the working papers which have been completed since the filing.

"The Cost of Basic (Local) Exchange Service," J. Alleman, May 1975.

- "Comparison of Long-Haul Microwave and Cable Facility Costs of AT&T Longlines," J. Hart, August 1975.
- Interim Report: "Regulation and Innovation," J. Alleman, October 1975.

"Innovation Project," J. Alleman, October 1975.

"Separations Contract with Dick Gabel," J. Alleman, November 1975.

"A Critique of 'Regulatory Policy Changes in the Future of the Independent Telephone Industry' - A Summary Report Prepared by Systems Applications Inc., for USITA October 1975," J. Alleman, November 1975.

"Installation Subsidy - 1971 Figures," J. Alleman, December 1975.

Follow-on Work:

Release of the above papers.

BACKGROUND PAPERS PRELIMINARY TO FILING FCC DOCKET 20003

#### Interconnect

"Interconnection of Customer-Provided Telephone Sets," M. Gray, November 1971.

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"Electrical Hazards Associated with Customer-Provided Terminal Equipment," M. Gray, December 1971.

"Station Connection Costs and Procedures," M. Gray, April 1972.

"Revenue Loss Attributable to the Time Lag Between Service Orders and Station Connection," M. Gray, June 1972.

"DDS Interconnection," M. Gray, August 6, 1974.

#### Usage Sensitive Pricing

"Critique of '"Interim Report: Conceptual Framework Multi-Part Tariffs: Feasibility and Desirability of Implementations,'" J. Alleman, October 1972.

"Multi-Part Tariff," J. Alleman, November 1972.

- "Rate Change in the Colorado Mountain States Telephone and Telegraph Company," S. Black, January 1973.
- "Colorado PUC/Mountain Bell Increased Telephone Installation and Move Charge," S. Black
- "Impact of Colorado's Revised Telephone Installation Rates," S. Black, June 1973.
- "Critique of the Final Report on Multipart Tariffs by Faucett and Associates," J. Alleman, February 1973.

"Usage Sensitive Tariff Study - An Approach," J. Alleman, October 1973.

- "Impact of Telephone Installation Rate Changes After One Year," S. Black, December 1973.
- "A Critique: AT&T Market Research Studies on Usage Sensitive Pricing," B. Widick, April 1974.
- "An Analysis of the Demand for Telephone Service (A Case Study Reviewing the 1972 Installation Rate Change in the State of Colorado)," S. Black, April 1974.

### DOCKET 20003 Cont'd

"Pricing Structure of Local Telephone Service," J. Alleman, May 1974.

"The Demand for Local Telephone Service," J. Alleman, June 1974.

"An Analysis of the Impact of the 1972 Telephone Installation Rate Increase in Colorado," S. K. Black, June 1974.

### Cross Subsidy and Separations (including Cost of Service)

"Cross-Subsidization," J. Alleman, August 1972.

"Cross-Subsidization: A Literature Review," J. Alleman, March 1973.

"Capitalization vs. Expensing Installations: A Theoretical Approach," J. Alleman, June 1973.

"Cross-Subsidy - The Case of the Extension Phone," J. Alleman, July 1973.

"Cross-Subsidy - The Case of the HiLo Tariff," J. Alleman, January 1974.

- "Critique of 'Extension of Cross-Subsidy Model' Prepared by Systems Planning Corporation," J. Alleman, December 1974.
- "Bell System Separations Methods for Independent Telephone Companies," R. Cline, February 1975.
- "Analysis of Costs per Voice Equivalent Channel per Mile-Month for Several Commercial Microwave Systems Versus Some of the AT&T Rates," J. Hart, March 1975.
- "A Comparison of AT&T's Telpac and High Density Tariffs," S. K. Black, March 24, 1975.

### DOCKET 20097: RESALE AND SHARED USE -

## In 1973, OTP suggested a Docket of this sort to the FCC.

Preliminary reports leading to filing:

- Classification of Service; Identification of Existing and Potential Applications and Status at FCC of Commercial Telecommunications Brokerage Activity," V. Toth and B. Widick, September 1972.
- "The Function of Arbitrage in the Foreign Exchange Market," B. Widick, September 1972.

"Freight Forwarding Regulations," B. Widick, December 1972.

"Value-Added Communication Service," B. Merritt, August 6, 1973.

"Value-Added Networks," J. Merritt, October 19, 1973.

- "Value-Added Network Services, Market Characteristics," J. Hart, April 1974.
- "National Paging System Part of the VANS Market," J. Hart, April 1974.

When OTP decided to file in 20097, PRD activities included the following supporting papers:

"Implications of Resale of Private Line Services," J. Alleman, C. A. Baldwin, M. B. Gray, D. Hatfield, October 11, 1974.

- "Comments on AT&T Projected Shifts due to Resale/Sharing," D. Ewing, January 3, 1975
- "Legal Issues of Docket 20097," C. A. Baldwin, February 14, 1975
- "Economic Consideration of Questions Raised by Docket 20097," J. Alleman, February 14, 1975.
- "An Initial Look at VANS Breakeven Data," J. Hart, June 1974 (Filed with the FCC).

"Estimate of VANS Message Costs of TWX/Telex Service," J. Hart, June 27, 1974.

#### OTP Action:

Filed response to FCC Docket 20097 on February 25, 1975.

#### COST ALLOCATION

OTP is planning, in conjunction with the FCC and the NSF, to do extensive study on Cost Allocation.

Preliminary work leading to current effort:

"Cross-Subsidization," J. Alleman, August 1972.

"Cross-Subsidization: A Literature Review," J. Alleman, March 1973.

- "Cross-Subsidy The Case of the Extension Phone," J. Alleman, July 1973.
- "The New Direction in Telecommunications Regulations," J. Alleman, November 1973.

"Cross-Subsidy - The Case of the HiLo Tariff," J. Alleman, January 1974.

"Critique of 'Extension of Cross-Subsidy Model" Prepared by Systems Planning Corporation," J. Alleman, December 26, 1974.

"Competition and Regulation," J. Alleman, February 7, 1975.

- "Indications of Cross-Subsidy in the New York DSC Interconnect Study," D. Ewing, May 7, 1975.
- "A Critique of 'Cost Allocation and Monopoly' with an Extension of the Discrimination Model," J. Alleman, May 12, 1975.
- \*A Review of the Presentation by M. G. Killoch on "Alternative Approaches . . . Cost of Pricing . . .'" D. Ewing, October 1, 1975.

"Cost Criteria for Justification of Monopoly," December 23, 1975.

Planned Follow-on:

Aid OTP in development of the RFP for the Cost Allocation Proposal.

**OTP Action** Anticipated:

Let of \$.5M contract on Cost Allocation.

On January 24, 1974 OTP recommended that the FCC review the need for regulating Value Added Networks (VANS).

Preliminary work by PRD in this area included:

"Value-Added Communication Service," Bob Merritt, August 1973.

"Value-Added Networks," J. Robert Merritt, October 1973.

Following OTP's request for an inquiry, PRD undertook the following work:

"Value-Added Network Services, Market Characteristics," James W. Hart, April 1974.

"An Initial Look at VANS Breakeven Data," James W. Hart, June 1974.

"Estimate of VANS Message Costs of TWX/Telex Service," James W. Hart, June 1974.

Interim OTP Action:

**OTP recommended curtailment of FEDNET government Data Network procurement (Agencies), April 30, 1974.** 

#### VANS

#### DOMESTIC SATELLITE

OTP recommended an "Open Entry" Policy for Domestic Satellites on October 28, 1971.

In support of this policy, the following analysis was undertaken by PRD:

- "Domestic Satellite Orbit/Spectrum Utilization," Dale N. Hatfield, October 1971
- "Domestic Satellite Orbit/Spectrum Utilization--Supplement," Dale N. Hatfield, October 1971.
- "Submarine Cables and Communications Satellites: A Comparison of Recent Developments," Sharon K. Black, December 1971.
- "A General Analysis of Domestic Satellite Orbit/Spectrum Utilization," Dale N. Hatfield, December 1971.

#### OTP Action:

OTP released studies on Open Entry DOMSAT Policy on March 17, 1972.

When additional OTP action was undertaken to review the Domestic Satellite Applications, PRD assisted OTP with the following activities:

- "Technical and Economic Trade-Offs for the Geostationary Orbit Communications Research," Russell B. Chadwick, August 1972.
- "A Computer Program for Plotting Geostationary Communications Satellite Coverage," R. A. McLean, September 1972.
- "Summary of the Domestic Communication-Satellite Applications," Barbara Widick, October 1972.
- "Domestic Satellite Policy and its Relevance to Educational Uses of Satellites," Dale N. Hatfield, December 1972.
- "Domestic Satellite Applications and Development, From June 19, 1972 to June 3, 1974," A. C. Miller, June 1974.
- "Domsat Systems Chronology: Hughes, GTE, AT&T, Comsat, MCIL, CML, IBM/Comsat (October 1970-August 1974)," A. C. Miller, September 1974.
- "Domestic Satellites: The Canadian Experience with Telesat Canada," A. C. Miller, December 1974.

#### LAND MOBILE RADIO

On August 1973, OTP issued a letter advising the FCC on Land Mobile Policy, Docket 18262.

Preliminary work leading to:

- "Program Planning Summary Mobile Communications," D. Hatfield, February 1972.
- "Land Mobile Radio--Technological Alternatives and Implications," G. Ax, March 1973.
- "Land Mobile Radio Spectrum--Requirements and Implications, Tulsa, Oklahoma Area," D. Hatfield, March 1972.

"Land Mobile Study (POF)," D. Hatfield, October 1972.

- "Computational Methods for the Poission, Erlang B and Erlang C Traffic Distribution for Large Numbers of Channels," D. Ewing, March 1973.
- "Measures of Spectral Efficiency in Land Mobile Radio," D. Hatfield, May 1973.
- "A Simulator of Mixed Direct and Store/Forward Trunked Traffic," D. Ewing, May 1973.

"Comments on 'LMR Policy Foundations,'" J. Alleman, May 1973.

- "Impact of Using Four Channel Sets Instead of Seven as Initially Proposed by the Bell System for Their HLMB," G. Ax, May 1972.
- "Basis for License Fees for Government Frequencies," D. Ewing, May 1972.
- "A Method to Estimate Maximum Number of Cars Active in a Specified Area Using Traffic Counts and Some Characteristics of the Area," W. Ganter, May 1972.

"Comments on 'LMR Policy Foundation,'" J. Alleman, May 1972.

"Comments on 'National Policy Guidelines (Draft),'" D. Hatfield and J. Alleman, June 1972.

"Message Unit vs. Block Pricing in LMR Telephone Systems," D. Hatfield, June 1972.

### LAND MOBILE RADIO Cont'd

- "The Allocation of Spectrum Under FCC Docket 18262," J. Alleman, July 1972.
- "Mobile Communications Issue Paper for FY74 Budget," D. Hatfield, July 1972.
- "Determination of the Amount of Vehicular Traffic in a Metropolitan Area," J. Crary, July 1972.
- "Critique of 'Measurement and Analysis of Some Economic Effects of Land Mobile Radio Communications,'" J. Alleman, August 1972.

"LMR Status Report," D. Hatfield, August 1972.

- "The Impact of a Reduced Frequency Allocation on the AT&T Cellular System," D. Hatfield, August 1972.
- "Notes on the Issue of WCC Supplied Dispatch Service," D. Hatfield, August 1972.
- "LMR Technological Alternatives and Implications (Revised)," G. Ax, September 1972.

Follow-on to the Policy Recommendations.

- "Confidence in Channel Utilization Estimates," G. Ax, February 1974.
- "An Analysis of the Criteria for Defining High Capacity Rate Centers," D. Hatfield, Appendix - D. Ewing, July 12, 1974.

"Docket 18262 Channel Spacing," G. Ax, July 12, 1974.

"Pseudo Common Carriers and Related Issues," C. Baldwin, July 31, 1974.

"Docket 18262 Channel Spacing (Update of)," G. Ax, October 29, 1974.

OTP Action: Policy letter to FCC on Docket 18262, Land Mobile Radio.

### CABINET COMMITTEE REPORT ON CATV

Preliminary reports inputting to Report:

"CATV Amplifiers," Richard Espeland, February 1972.

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CATV Data Base--Volume I--Systems Statistics for 20 Largest Systems," John Messerschmitt, February 1973.

"Cable Services Study," Sharon K. Black, September 1973.

"Broadband Software Costs," Sharon K. Black, September 1973.

"Vertical Integration: A Case Study of the Motion Picture Industry," Barbara Widick, December 1973.

OTP Action:

OTP released the Eabinet Committee Report on Cable Communications on January 16, 1974.

#### CABLE BILL

Reports completed by PRD developing material for the Cable Bill include:

- "Corporate Divestiture of a Vertically Integrated Firm," Jim Alleman, January 1974.
- "Preliminary Survey of TV Program Distribution Costs," Sharon K. Black, and Dick Espeland, February 1974.
- "The Effect of Imported Signals on the Value of Television Time," Donald R. Ewing, April 1974.
- "Programming Public Service Channels: A Discussion of Possible Program Outlines and Associated Costs," Sharon K. Black, April 1974.
- "CATV Data Base: User's Guide for 1971 Form 326 Data Files," Ron Richter, July 1974.
- "Evaluation of Current CATV Policy Subtask 1 Review of Data Availability," Sharon Black, Patty Kellner, and Joanne Williams, August 1974.

"CATV Networking Costs," James W. Hart, September 1974.

- "Initial Draft of Request for Proposals Concerning Evaluation of CATV Public Policy," Jim Alleman and Patty Kellner, No ember 1974.
- "A Review of Recent Developments in Copyright," Joanne Williams, January 1975.
- "CATV Public Policy Task Description," Sharon Black, Jim Alleman and Patty Kellner, January 1975.
- "CATY Data Transmission -- Regulatory Problems," C. A. Baldwin, January 1975.
- "Cable Television Regulation--A History of the Following Areas: Exclusivity, Minimum Service, Additional Service, Leapfrogging, Minimum Channel Capacity, Access channels, Program Origination and Copyright," Patricia A. Kellner and Joanne Williams, February 1975.

- "CATV System Status: An Analysis of the Industry," Sharon Black-Keefer, March 1975.
- "Cable Television Regulation and the First Amendment," Charles A. Baldwin, March 1975.

Reports providing specific information on current CATV industry status:

"Cable Television Systems: A Revised Study of the FCC's 1974 Information," Sharon Black-Keefer, October 1975.

"Cost of Wiring the Nation," A. C. Miller, November 1975.

"Revised CATV System Analysis," Sharon Black-Keefer, November 1975.

"CATV Briefing Book," Joanne Williams and Sharon Black-Keefer, November 1975.

"Analysis of CATV Systems in FCC Market Code 1," Sharon Black-Keefer, November 1975.

- "The Effect of Changes in the Penetration of CATV Systems on Their Rate of Return," Joanne L. Williams and Sharon Black-Keefer, November 1975.
- "System Characteristics of CATV Operation in FCC Market Code 2," Sharon Black-Keefer, November 1975.
- "FCC Market Code 3: CATV System Characteristics," Sharon Black-Keefer, January 1976.
- "A Summary of Selected CATV Regulations Since 1962," Joanne Williams and Patricia Kellner, January 1976.

Final OTP action: Final draft of the Cable Bill is being prepared by OTP.

#### CATV FINANCIAL MODEL

OTP developed the Financial Performance Model which will be used by those involved in CATV Public Policy Analysis.

Preliminary work leading to the development of the model:

"Sample Run," J. Partch, November 1971.

- "OTP Cable Television System Financial Model Program Description," J. Partch and R. Fisher, June 1972.
- "CATV Data Base--Volume I--System Statistics for 20 Largest Systems," J. Messerschmitt, February 1973.

"CATV Economies of Scale," S. Rosen, April 1973.

- "Improvements in the 'OTP Cable TV System Financial Model,'" S. Rosen, April 1973.
- "A Comparison of Economic Cable Models Data Inputs," A. C. Miller, December 16, 1974.

Activities Associated with the Model:

- "User's Guide to MITRE's Cable TV Financial Performance Model," N. Ourusoff and J. Washburn, January 24, 1974.
- "Preliminary Survey of TV Program Distribution Costs," S. Black and D. Espeland, February 1974.
- "CATV Financial and Operational Rules of Thumb," D. Espeland, February 14, 1974.
- "Revision of 'CATV Financial and Operational Rules of Thumb,'" R. Espeland, May 16, 1974.
- "Users Guide to OTP/MITRE Model," J. Alleman, J. Washburn, R. Richter, January 1976.

#### Proposed Follow-on:

- To distribute the financial model for use within government agencies and to detect any minor bugs which may remain in the program.
- To make the financial model accessible to the general public and individuals in this area.

## CATV FINANCIAL MODEL Cont'd

## OTP Action Anticipated:

Demonstration of Financial Model scheduled for week of February 23, 1976. Public release of Financial Model.

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#### BROADBAND SERVICES TO RURAL AREAS

In 1974, OTP expressed interest in evaluating the broadband needs of rural areas and the technical viability of meeting them.

PRD input in this area included:

"Technical and Cost Factors in Low Power Television Broadcast Transmitters and Translators," James W. Hart, November 1974.

"Rural Area Translators," C. A. Baldwin, December 1974.

"Television Service in Rural Areas," Barbara Widick, December 1974.

"Low Power TV Transmitter Reliability Available and Case Experience of Unattended Operation," James W. Hart, December 1974.

"A Cursory Look at the Economics of Broadcasting, Networking, and Small Stations," A. C. Miller, December 1974.

**OTP** Action:

OTP released DRI reports on Rural Broadband in February 1975.

Follow-on:

"Frequency Assignments and Power Allowable for VHF/UHF Translators," J. Hart, January 1976.

#### PAY TELEVISION

Preliminary involvment in Pay Television includes:

"Two-Way Services for Broadband," J. Messerschmitt, July 1972.

"A Projection of Pay Cable Programming Based on a Study of the Magazine and Radio Industries," J. Messerschmitt, August 1972.

"A Note of Pay Cable Revenue," J. Messerschmitt, September 1972.

"CATV Data Base--Volume III--Basic Data on Organizations Providing Subscription Television," J. Messerschmitt, March 1973.

"Workstatement for Pay TV Contract," J. Alleman, June 1973.

Support of OTP's major effort, Stanford Research Institute Contract on Pay TV, included:

"STV - Critique of SRI's Proposal," J. Alleman, September 1973.

"The Methodology of the Pay television Telephone Survey," P. Kellner, August 13, 1974.

"Critique of Final Pay Cable Draft," J. Alleman, September 26, 1974.

"Critique of 'Assessment of Demand for Pay Television Under Current and Alternative Regulations,'" J. Alleman, November 4, 1974.

"Initial Draft of Request for Proposals Concerning Evaluation of CATV Public Policy," J. Alleman and P. Kellner, November 19, 1974.

"Reconditioning of the Pay TV Demand Study," J. Alleman, December 9, 1974.

"Executive Summary Analysis of Consumer Demand for Pay TV," B. Widick, March 6, 1975.

"Analysis of the Viacode Pay TV Data," J. Alleman, June 6, 1975.

Follow-on: Release of SRI's report and accompanying policy recommendations.

OTP Action Anticipated:

Release of "Analysis of Consumer Demand for Pay Television," with letter of policy recommendation to the FCC.

#### ADD-ON SERVICES FOR TV (Multi-Channel Sound)

In December 1974 OTP requested research on the viability of add-on services for TV.

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PRD work in this area included:

"Public Acceptance of Television as a Source of Entertainment, Education, and Information," Barbara Widick, January 1975.

"Technical Considerations in Improved Sound and Add-On Signalling Systems for TV," Gene G. Ax, February 1975.

OTP Action:

OTP announced a study on "Potential of Additional Services for Television," June 26, 1975.

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#### RADIO DEREGULATION

OTP recommended a Radio Deregulation Pilot Program to the FCC on October 5, 1971.

PRD work in this area included:

"Clear Channel Radio Station," A. C. Miller, October 1975.

"License Renewal Bills of the 94th Congress," C. A. Baldwin, March 1975.

OTP Action:

- OTP recommended to the FCC that the proposed experiment on the relaxation of the Fairness Doctrine in the Top 10 radio markets be expanded, October 3, 1975.
- 2. OTP announced its intent to draft legislation for a deregulation experiment in radio, November 5, 1975.

#### LONG-TERM SPECTRUM

In June 1972, OTP was considering ways in which economics could be introduced into the allocation of the spectrum for the government's use. Some of the early working papers completed by PRD are listed below:

"Metropolitan Spectrum Availability Study," Leslie A. Berry, January 1972.

"Value of the Geostationary Orbit," Donald R. Ewing, March 1972.

- "FCC Fee Schedule: Principles Used in Setting Fees," Leslie A. Berry, August 1972.
- "Technical and Economic Trade-Offs for the Geostationary Orbit Communications Resource," Russell B. Chadwick and Dwight S. Irwin, OT Report 73-8.

"Basis for License Fees for Government Frequencies," Donald R. Ewing, May 1972.

By August 1972 a "Spectrum Economics Working Group" was formed to investigate the problem of introducing economic considerations into the federal frequency allocation and assignment process. Don Ewing and Les Berry were members of this working group at OTP.

In June 1973 OTP recommended to GAO and to OMB that an experiment be made in a government radar band and that usage fees be used as the economic factor in the revised procedure. The experiment was to cover several years. Boulder's input to this recommendation included:

"Metrics for Spectrum-Space Usage," Donald R. Ewing and Leslie A. Berry, OT Report 73-24, November 1973.

"Shadow Price of Electromagnetic Spectrum: A Theoretical Analysis," James Alleman, OT Report 74-, November 1974.

"Slow Auction Process for Spectrum Allocation," Steven Rosen, November 1972.

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### INCREASED EFFICIENCY IN GOVERNMENT COMMUNICATIONS

On April 24, 1972, OTP established a Federal Government Communications Policy and Planning Council. As input to this Council, PRD undertook the following work:

"Intra-Government Agency Funding of Telecommunications Tasks," Tom Huffaker, October 1972.

"Government Telephone Systems," Donald R. Ewing, March 1973.

- "Government Functions and the Role of Telecommunications," Barbara Widick, July 1973.
- "The Federal Telecommunications System A Statutory Viewpoint," Donald R. Ewing and James W. Hart, February 1974.

"Background Information on the Federal Telecommunications System," Donald R. Ewing, Burgette Hart, and Roger Salaman, February 1974.

"A Manual of Telecommunications in the Federal Government," Donald R. Ewing, Barbara Widick, Burgette Hart and Rob Fleming, December 1974.

As a result of the Council's activity, OTP released two important circulars to Federal agencies. These were:

- <u>Circular 12</u>, released October 12, 1973 in which OTP established. a program for coordinated planning of government communication, and
- <u>Circular 13</u>, released June 21, 1974, in which OTP announced a policy to encourage procurement of government telecommunications from the private sector.

From March 1974 through April 1975, all of PRD's activity in the Government Efficiency area was assisting OTP collect the information necessary to evaluate the agency responses from these two circulars. PRD's work included:

"Multiplexing in Data Transmission Networks," Jim Walker, March 1974.

"Equipment and Techniques in Teleprocessing," R. H. Espeland, April 1974.

"Information Systems on Federal R&D Contracts in Telecommunications," Donald R. Ewing, April 1974.

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### INCREASED EFFICIENCY IN GOVERNMENT COMMUNICATIONS Cont'd

"Data Communications Tariff Summary," Sharon K. Black, July 1974.

- "Library Search Summary and Commentary Batch to Interactive," Harold Heater, September 1974.
- "A Critique of Federal Property Management Regulation 101-32.11 'Data Communications Support for ADP Systems,'" Donald R. Ewing, September 1974.
- "Justification of Data Communications-Strategy for Industry Interviews," Donald R. Ewing and Harold Heater, September 1974.
- "Private Supply vs. Governmental Supply of Telecommunications Services," James H. Alleman, September 1974.
- "A Critique of Federal Management Circular 74-5 'Management, Acquisition and Utilization of Automatic Data Processing,'" Donald R. Ewing, October 1974.

"Terminal Classification," C. A. Baldwin, November 1974.

- "Preliminary Overview of Defense Telecommunications," Burgette A. Hart, November 1974.
- "A Compendium of Regulations Concerning Federal Use of Data Communications," Joanne Williams, November 1974.
- "Estimation of Federal and Defense Data Communications Costs," Donald R. Ewing, November 1974.
- "Justification of Data Communications-Candidate Firms for Interview," Donald R. Ewing and Harold Heater, November 1974.
- "Data Networks Analysis Bibliography," Harold Heater, November 1974.
- "Proposed Federal Data Networks," Harold Heater, November 1974.
- "Tools for Evaluation of Data Networks," Harold Heater, November 1974.
- "Potential Savings in Data Transmission: Some Examples," Sharon K. Black, November 1974.
- "Guidelines for Conversion from Batch to Interactive: Review of Current Policy," Nick Ourusoff, November 1974.

"Justification of Data Communications-Plan for Industry Interviews," Donald R. Ewing and Harold Heater, December 1974.

# INCREASED EFFICIENCY IN GOVERNMENT COMMUNICATIONS Cont'd

- "Data Communications Termination Charges," Sharon Black-Keefer, December 1974.
- "Geographic Distribution of Competitive Data Communications Services," Sharon Black-Keefer, April 1975.
- \*Proposed Federal Computer Communication System," Harold Heater, April 1975.

"Coordination of Government Telecommunications," Donald R. Ewing, April 1975.

#### NATIONAL EMERGENCY HOME WARNING SYSTEM

OTP initiated the need for an Emergency Home Warning System in October 1971.

Work undertaken by PRD in this area included:

"Preliminary Cost-Benefit Analysis of Home Warning System for National Disaster," Leslie A. Berry, December 1971.

"Weather Disaster Warning System," Barbara Widick, June 1972.

"Patent and Advertising Aspects of DIDS," Linda Kinney, November 1973.

"Technical Factors Concerning the Use of CATV Pilot Tones to Distribute Warning Information," R. H. Espeland, January 1973.

"Telephone Warning System Reassessment," Martin B. Gray, January 1973.

- "A Benefit Cost of a Quick Reaction Weather Warning System," Jim Alleman, January 1973.
- "DCPA Contract, DIDS Home Receiver Development," Steve Rosen, February 1973.
- "Home Warning Receiver Cost and Distribution Considerations," Gene G. Ax and Steven Rosen, April 1973.
- "Progress Report Plus Time/Effort Estimates for the Spoofing/Jamming Task of the Home Warning Receiver Program," Gene Ax, May 1973.
- "The Feasibility of Using CATV Systems as a Distribution Auxiliary to DIDS," Dick Espeland, May 1973.
- "Cable Penetration and its Impact on Home Warning Policies," Barbara Widick, June 1973.
- Susceptibility of DIDS Home Warning Receivers to Spoofing Signals," Gene G. Ax, August 1973. POLICY SENSITIVE
- "Alternatives to the Manual Telephone Call List of the Local Weather Forecaster," Donald R. Ewing, August 1973.
- Draft: "A White Paper on Home Warning (POF)," Steven O. Rosen, August 1973. POLICY SENSITIVE
- "Revision of Warning Group Report: Executive Summary, May 1973; Appendices, January 1974," Barbara Widick, January 1974.
- "Subscriber Response Evaluation of Alternative Warning Procedures," Barbara Widick and Carlos Rozo, January 1974.

#### NATIONAL EMERGENCY HOME WARNING SYSTEM Cont'd

- "Alternatives in Home Warning (POF)," Steven O. Rosen, January 1974.
- "Criteria for the Dissemination of Warning Information," Barbara Widick, February 1974.
- "Utilization Concepts of Alternative Warning Systems," Barbara Widick, February 1974.

"Population Coverage by VHF/FM Systems," Jim Walker, March 1974.

- "Initial Look at the 'Spoofability' of NOAA VHF/FM Alerting Receivers," Gene G. Ax, March 1974.
- "Towards a New Policy in Home Warning," Steven O. Rosen, March 1974. POLICY SENSITIVE

#### OTP Action:

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OTP announced its policy on VHF Weather Warning System for National Emergency Home Warning, January 13, 1975.

#### INTERNATIONAL TRADE

On February 26, 1973, OTP issued a policy objectives paper concerning the International Industry Structure.

Preliminary papers in this area completed by PRD include:

- "The Export Potential of Cable Television Equipment, Technology and Components in Europe," Sharon K. Black, December 1972.
- "The Effect of Domestic Policy Options on International Communications and Equipment Trade," Sharon K. Black, January 1973.

As the issues were defined, the following work was undertaken by PRD:

- "Corporate Income Tax and Value Added Tax: Some Implications in International Trade," Carlos Rozo, January 1974.
- OT Report: "Cable\_Television for Europe," Sharon K. Black, August 1974.
- "A Survey of Non-Tariff Trade Barriers for Microwave Radio and Two-Way Radio Equipment," James W. Hart, January 1975.

#### Recent OTP Action:

OTP organized a committee to analyze U.S. posture in Telecommunications exports, August 28, 1975.

#### PACIFIC BASIN SATELLITE

### OTP requested information on Pacific Basin Communication Satellite needs.

Preliminary reports completed by PRD investigating Pacific Basin needs:

- "Hawaiian (International) Question: A Brief Survey of the Problem and the Current Pacific Communications Situation," Sharon K. Black, January 1972.
- "Including Hawaii in a U.S. Domsat System: The Economic/Political Impact on Intelsat," Sharon K. Black, May 1972.
- "Preliminary Briefing on Pacific Basin Communications," Dale N. Hatfield, June 1972.
- "Analysis of Pacific Basin Satellite Study," Dale Hatfield, Gene Ax, Steve Rosen, August 1972.
- "An Illustration of Remote Area Communications Satellite Service for the Pacific Basin," Gene Ax, Steven Rosen, Dale Hatfield, October 1973.
- "Comments on RCA and Stanford Task Force Submission to State of Alaska Suitable Ways to Provide Communication to Bush Communities," Gene G. Ax, April 1974.